



Mary Jane (MJ) Bobbyock, FEG Investment Advisors

MJ has joined FEG after spending the last 11+ years at SEI as Managing Director, Strategic Advice for Nonprofit Clients, where she was a significant contributor to SEI's nonprofit thought leadership and social media publications. MJ has over 30 years of experience building institutional client relationships, providing custom advice and analysis. She has coordinated asset allocation reviews, governance training, spending studies, investment policy reviews, and financial risk and return analysis. Previous to SEI, MJ worked at Russell Investments as a Senior Client Executive, where she provided advisory and investment management services to nonprofit clients. Prior to that, she spent 17 years at Miller Anderson & Sherrerd/ Morgan Stanley Investment Management as a Vice President on the Institutional Client Service team.



Quincy Brown, Managing Director Institutional Services, FEG Investment Advisors

W. Quincy Brown (he/his) is Managing Director and Advisor, FEG Investment Advisors. In his current role, Quincy works with FEG's foundation clients on the management of their long-term investment portfolios. He has been an FEG team member since 1996. He is a member of FEG's Leadership Team. Quincy chairs FEG's DEI Committee, an internal committee that strives to ensure that FEG is an inclusive environment. He also leads the FEG's Diverse Manager Committee, which is a team established to promote historically underrepresented groups in asset management and assists clients with implementing diversity, equity and inclusion in their portfolios. Additionally, Quincy serves on FEG's Responsive Investing Committee, which provides thought leadership on how to align investments with an organization's mission and values. Quincy serves on the University of Dayton – Flyer Fund Advisory Board and the YWCA of Greater Cincinnati Finance Committee. Before joining FEG, Quincy served in the Trust Department at PNC Bank. Quincy earned a BS in Finance and Accounting from The Ohio State University.



Natosha Carr, Senior Manager, Tax Services, Clark, Schaefer & Hackett

Natosha Carr specializes in the area of taxation. One of her focus areas is working with not-for-profit organizations, and she has a passion for helping these clients fulfill their mission. Natosha has a breadth of knowledge in completing Form 990 for tax exempt organizations. She has helped many clients file their Form 990 in a way that both conforms to IRS rules and communicates the organization's accomplishments more effectively to potential donors. Natosha also has experience in helping tax-exempt organizations determine if they are subject to unrelated business income tax. When Natosha is not assisting in the NFP practice, she works with closely held small businesses and individuals.



Brett Hunkins, Chief Financial Officer, Community Foundation of Greater Flint

Brett is Chief Financial Officer at the Community Foundation of Greater Flint where his goal is to create an integrated finance function rooted in effective communication and healthy organizational behavior. Prior to joining CFGF, Brett served in Controllershship and CFO roles in the private sector. He also has worked in a non-profit setting as an undergraduate and MBA faculty member at Northwood University in Midland, MI; served as Chair of the undergraduate Accounting department for three years; and spent six years as the NCAA Faculty Athletics Representative. He began his career as a CPA. Brett has earned the Certified Fraud Examiner credential and has an MBA from Central Michigan University and a Juris Doctorate from Michigan State University.



Phil Purcell, CFRE, MPA/JD, Legal Counsel for IPA Foundation Legal Help Desk; Director of Planned Giving at Central Territory of the Salvation Army

In his role as director at the Central Territory of the Salvation Army, Phil is the directional leader of 39 planned giving officers in 11 states who close approximately \$70 million in planned gifts each year. Formerly, he served as Senior Counsel for Philanthropy on behalf of the Fellowship of Catholic University Students, where he assisted approximately twenty major gift officers engaged in a \$250 million multi-year campaign with a \$100 million goal for planned giving. Phil has consulted on behalf of over 300 charitable organizations of all types. His consulting focuses on state and federal legal issues (e.g., bylaws, tax exemption applications), philanthropy (e.g., fundraising, gift agreements, policies/procedures, endowments, planned giving) and nonprofit governance (e.g., strategic planning, duties of boards of directors). He has served as an expert witness in court cases and trials on topics related to the law of philanthropy, nonprofit organizations, endowments, scholarships and related issues.