COUNCIL OF MICHIGAN FOUNDATIONS AND SUPPORTING ORGANIZATIONS

REPORT ON CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED MARCH 31, 2022 AND 2021



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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of the Council of Michigan Foundations and Supporting Organizations

Opinion

We have audited the accompanying consolidated financial statements of Council of Michigan Foundations and Supporting Organizations (the Organization), which comprise the statements of financial position as of March 31, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Council of Michigan Foundations and Supporting Organizations as of March 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of Council of Michigan Foundations and Supporting Organizations and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Council of Michigan Foundations and Supporting Organizations' ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- > Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Council of Michigan Foundations and Supporting Organizations' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Council of Michigan Foundations and Supporting Organizations' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Maney Costerisan PC

June 15, 2022

COUNCIL OF MICHIGAN FOUNDATIONS AND SUPPORTING ORGANIZATIONS CONSOLIDATED STATEMENTS OF FINANCIAL POSITION MARCH 31, 2022 AND 2021

Current assets Cash and cash equivalents\$ 4,532.096\$ 2,977,61Investments1,628,1531,647,923Current portion of grants and contributions receivable1,566,3512,114,80Prepaid expenses and other assets180,392141,711Total current assets7,906,9926,882,05Assets held in endowment funds Cash and cash equivalents543,837506,792Investments31,192,36231,624,012Grants and contributions receivable, net of current portion710,7681,432,13Net property and equipment91,672133,100TOTAL ASSETS\$ 40,445,631\$ 40,578,092LIABILITIES AND NET ASSETS\$ 40,445,631\$ 40,578,092LIABILITIES Current liabilities225,000308,75Accounts payable\$ 240,270\$ 122,88Grants payable\$ 240,270\$ 122,88Other liabilities1,772,0002,364,011NET ASSETS1,188,00149,521Total current liabilities1,772,0002,364,011NET ASSETSUndesignated2,501,3111,592,53Board designated2,501,3111,592,53Board designated14,280,48814,504,271Total net assets without donor restrictions16,781,79916,096,811With donor restrictions21,891,83222,117,26		2022	2021
Cash and cash equivalents\$ 4,532,096\$ 2,977,61Investments1,628,1531,647,922Current portion of grants and contributions receivable1,566,3512,114,80Prepaid expenses and other assets180,392141,71Total current assets7,906,9926,882,05Assets held in endowment funds543,837506,792Cash and cash equivalents31,192,36231,624,013Grants and contributions receivable, net of current portion710,7681,432,13Net property and equipment91,672133,100TOTAL ASSETS\$ 40,445,631\$ 40,578,093LIABILITIES\$ 240,270\$ 122,88Current liabilities225,000308,75Accounts payable225,000308,75Deferred revenue1,204,8501,318,66Note payable101,880149,522Total current liabilities1,772,0002,364,017NET ASSETS14,280,48814,504,277Without donor restrictions2,501,3111,592,53Board designated2,501,3111,592,53Board designated16,781,79916,096,811With donor restrictions21,891,83222,117,26	ASSETS		
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Prepaid expenses and other assets $180,392$ $141,71$ Total current assets7,906,9926,882,05Assets held in endowment funds Cash and cash equivalents543,837506,79Investments31,192,36231,624,01Grants and contributions receivable, net of current portion710,7681,432,13Net property and equipment91,672133,100TOTAL ASSETS\$ 40,445,631\$ 40,578,097LIABILITIES Current liabilities\$ 240,270\$ 122,88Accounts payable\$ 240,270\$ 122,88Grants payable225,000308,75Deferred revenue1,204,8501,318,66Note payable101,880149,52Total current liabilities1,772,0002,364,017NET ASSETSWithout donor restrictions16,781,79916,096,811With donor restrictions16,781,79916,096,811With donor restrictions21,891,83222,117,26			
Total current assets7,906,9926,882,05Assets held in endowment funds Cash and cash equivalents543,837506,792Investments31,192,36231,624,012Grants and contributions receivable, net of current portion710,7681,432,13Net property and equipment91,672133,100TOTAL ASSETS\$ 40,445,631\$ 40,578,092LIABILITIES\$ 240,270\$ 122,88Grants payable\$ 240,270\$ 122,88Grants payable\$ 240,270\$ 122,88Other liabilities1,204,8501,318,66Note payable\$ 240,270\$ 122,88Other liabilities1,204,8501,318,66Note payable\$ 240,270\$ 122,88Other liabilities1,772,0002,364,012NET ASSETS101,880149,522Undesignated2,501,3111,592,53Board designated2,501,3111,592,53Board designated14,280,48814,504,27Total net assets without donor restrictions16,781,79916,096,814With donor restrictions21,891,83222,117,26			2,114,800
Assets held in endowment funds Cash and cash equivalents543,837506,79.Investments31,192,36231,624,01.Grants and contributions receivable, net of current portion710,7681,432,13Net property and equipment91,672133,100TOTAL ASSETS\$ 40,445,631\$ 40,578,09.LIABILITIES Current liabilities Accounts payable\$ 240,270\$ 122,88Grants payable\$ 240,270\$ 122,88Grants payable\$ 240,270\$ 122,88Other liabilities	Prepaid expenses and other assets	180,392	141,713
Cash and cash equivalents $543,837$ $506,79$ Investments $31,192,362$ $31,624,013$ Grants and contributions receivable, net of $710,768$ $1,432,13$ Current portion $91,672$ $133,100$ TOTAL ASSETS $$$40,445,631$ $$40,578,092$ LIABILITIES AND NET ASSETS $$40,445,631$ $$40,578,092$ LIABILITIES Current liabilities $$240,270$ $$122,883 Grants payable $$240,270$ $$122,883 Grants payable $$240,270$ $$122,883 Grants payable $$240,270$ $$122,883 Grants payable $$240,270$ $$122,883 Other liabilities $$240,270$ $$122,883 Intervenue $$1,204,850$ $$1,318,664$ Note payable $$240,270$ $$122,883$ Other liabilities $$101,880$ $$149,522$ Total current liabilities $$1,772,000$ $$2,364,014$ NET ASSETS $$101,880$ $$14,280,488$ $$14,504,274$ Net assets without donor restrictions $16,781,799$ $$16,096,814$ With donor restrictions$	Total current assets	7,906,992	6,882,051
Investments31,192,36231,624,013Grants and contributions receivable, net of current portion710,7681,432,13Net property and equipment91,672133,100TOTAL ASSETS\$ 40,445,631\$ 40,578,093LIABILITIES Current liabilities Accounts payable\$ 240,270\$ 122,883Grants payable\$ 225,000308,755Deferred revenue Note payable1,204,8501,318,661Note payable101,880149,522Total current liabilities1,772,0002,364,014NET ASSETS Without donor restrictions Undesignated2,501,3111,592,533Board designated2,501,3111,592,533Board designated14,280,48814,504,274With donor restrictions16,781,79916,096,814With donor restrictions21,891,83222,117,264	Assets held in endowment funds		
Grants and contributions receivable, net of current portion710,768 91,6721,432,13 133,10Net property and equipment91,672133,10TOTAL ASSETS\$ 40,445,631\$ 40,578,093LIABILITIES Current liabilities Accounts payable\$ 240,270\$ 122,88Grants payable\$ 240,270\$ 122,88Grants payable\$ 240,270\$ 122,88Grants payable\$ 240,270\$ 122,88Other liabilities\$ 240,270\$ 122,88Grants payable\$ 240,270\$ 122,88Other liabilities\$ 240,270\$ 122,88Note payable\$ 240,270\$ 122,88Other liabilities\$ 1,204,850\$ 1,318,66Note payable\$ 101,880\$ 149,527Total current liabilities\$ 1,772,000\$ 2,364,014NET ASSETS\$ 14,280,488\$ 14,504,274Without donor restrictions\$ 16,781,79916,096,814With donor restrictions\$ 21,891,832\$ 22,117,264	Cash and cash equivalents	543,837	506,792
current portion $710,768$ $1,432,13$ Net property and equipment $91,672$ $133,100$ TOTAL ASSETS $\$$ 40,445,631 $\$$ 40,578,092LIABILITIESSurrent liabilitiesAccounts payable $\$$ 240,270 $\$$ 122,88Grants payable225,000308,750Deferred revenue1,204,8501,318,660Note payable101,880149,527Other liabilities1,772,0002,364,014NET ASSETS14,280,48814,504,270Without donor restrictions16,781,79916,096,814With donor restrictions21,891,83222,117,266	Investments	31,192,362	31,624,013
Net property and equipment91,672133,10TOTAL ASSETS\$ 40,445,631\$ 40,578,093LIABILITIES AND NET ASSETSLIABILITIESCurrent liabilities\$ 240,270\$ 122,883Grants payable\$ 240,270\$ 122,883Grants payable\$ 240,8501,318,661Deferred revenue1,204,8501,318,661Note payable101,880149,522Total current liabilities1,772,0002,364,011NET ASSETS11,1592,53314,280,48814,504,274Mithout donor restrictions16,781,79916,096,814With donor restrictions16,781,79916,096,814With donor restrictions21,891,83222,117,264	Grants and contributions receivable, net of		
TOTAL ASSETS\$ 40,445,631\$ 40,578,093LIABILITIESCurrent liabilitiesAccounts payable\$ 240,270\$ 122,88Grants payable225,000308,75Deferred revenue1,204,8501,318,66Note payable- 464,19Other liabilities101,880149,52'Total current liabilities1,772,0002,364,01'NET ASSETSWithout donor restrictions14,280,48814,504,27'Total net assets without donor restrictions16,781,79916,096,81'With donor restrictions21,891,83222,117,26'	current portion	710,768	1,432,131
LIABILITIES AND NET ASSETS LIABILITIES Current liabilities Accounts payable Grants payable Grants payable Deferred revenue Note payable Other liabilities Total current liabilities NET ASSETS Without donor restrictions Undesignated Board designated Total net assets without donor restrictions With donor restrictions With donor restrictions 21,891,832 22,117,267	Net property and equipment	91,672	133,106
LIABILITIESCurrent liabilitiesAccounts payableGrants payableGrants payableDeferred revenue1,204,850Note payableOther liabilities101,880149,52*Total current liabilities1,772,0002,364,01*NET ASSETSWithout donor restrictionsUndesignated2,501,3111,592,53Board designated14,280,48814,504,27*Total net assets without donor restrictionsUith donor restrictions16,781,79916,096,81*With donor restrictions21,891,83222,117,26*	TOTAL ASSETS	\$ 40,445,631	\$ 40,578,093
Accounts payable \$ 240,270 \$ 122,88 Grants payable 225,000 308,75 Deferred revenue 1,204,850 1,318,660 Note payable - 464,19 Other liabilities 101,880 149,524 Total current liabilities 1,772,000 2,364,014 NET ASSETS 1 1,592,53 Board designated 2,501,311 1,592,53 Board designated 14,280,488 14,504,274 Total net assets without donor restrictions 16,781,799 16,096,814 With donor restrictions 21,891,832 22,117,264			
Grants payable225,000308,755Deferred revenue1,204,8501,318,66Note payable-464,19Other liabilities101,880149,52Total current liabilities1,772,0002,364,01NET ASSETS1,772,0002,364,01Without donor restrictions14,280,48814,504,27Total net assets without donor restrictions16,781,79916,096,810With donor restrictions21,891,83222,117,26	Current liabilities		
Grants payable 225,000 308,750 Deferred revenue 1,204,850 1,318,660 Note payable - 464,190 Other liabilities 101,880 149,524 Total current liabilities 1,772,000 2,364,014 NET ASSETS 1,772,000 2,364,014 Without donor restrictions 2,501,311 1,592,533 Board designated 2,501,311 1,592,533 Total net assets without donor restrictions 16,781,799 16,096,814 With donor restrictions 21,891,832 22,117,264	Accounts payable	\$ 240,270	\$ 122,885
Deferred revenue1,204,8501,318,66Note payable464,19Other liabilities101,880Total current liabilities1,772,0002,364,014NET ASSETSWithout donor restrictionsUndesignatedBoard designatedTotal net assets without donor restrictionsUnder assets without donor restrictionsWith donor restrictionsWith donor restrictionsUnder assets without donor restrictions16,781,79916,096,814With donor restrictions21,891,83222,117,264		225,000	308,750
Other liabilities101,880149,524Total current liabilities1,772,0002,364,014NET ASSETS Without donor restrictions Undesignated2,501,3111,592,533Board designated2,501,3111,592,533Total net assets without donor restrictions16,781,79916,096,814With donor restrictions21,891,83222,117,264	Deferred revenue	1,204,850	1,318,660
Total current liabilities1,772,0002,364,019NET ASSETS Without donor restrictions Undesignated Board designated2,501,3111,592,53Board designated14,280,48814,504,279Total net assets without donor restrictions16,781,79916,096,819With donor restrictions21,891,83222,117,269	Note payable	-	464,195
NET ASSETS Without donor restrictions Undesignated Board designated2,501,311 1,592,533 14,280,4881,592,533 14,504,274Total net assets without donor restrictions16,781,79916,096,814With donor restrictions21,891,83222,117,264	Other liabilities	101,880	149,529
Without donor restrictionsUndesignated2,501,311Board designated14,280,488Total net assets without donor restrictions16,781,799With donor restrictions21,891,83222,117,264	Total current liabilities	1,772,000	2,364,019
Undesignated 2,501,311 1,592,53 Board designated 14,280,488 14,504,274 Total net assets without donor restrictions 16,781,799 16,096,814 With donor restrictions 21,891,832 22,117,264	NET ASSETS		
Undesignated 2,501,311 1,592,53 Board designated 14,280,488 14,504,274 Total net assets without donor restrictions 16,781,799 16,096,814 With donor restrictions 21,891,832 22,117,264			
Board designated14,280,48814,504,274Total net assets without donor restrictions16,781,79916,096,814With donor restrictions21,891,83222,117,264		2.501.311	1.592.531
Total net assets without donor restrictions16,781,79916,096,810With donor restrictions21,891,83222,117,260			
With donor restrictions 21,891,832 22,117,264	Doura accignation	1 1/200/100	11,001,279
	Total net assets without donor restrictions	16,781,799	16,096,810
Total net assets 38.673.631 38.214.074	With donor restrictions	21,891,832	22,117,264
	Total net assets	38,673,631	38,214,074
TOTAL LIABILITIES AND NET ASSETS \$40,445,631 \$40,578,093	TOTAL LIABILITIES AND NET ASSETS	\$ 40,445,631	\$ 40,578,093

COUNCIL OF MICHIGAN FOUNDATIONS AND SUPPORTING ORGANIZATIONS CONSOLIDATED STATEMENT OF ACTIVITIES YEAR ENDED MARCH 31, 2022

	Without Don Restrictions		Total
SUPPORT, REVENUES, AND GAINS	• • • • • • • • • •	10 h	h 1 FOC CFO
Membership dues	\$ 1,586,65		\$ 1,586,650
Grant support	584,22		5,418,052
Conferences	91,54	,	251,548
Publications			35
Gain on sale of property and equipment	254,47		254,471
Other revenue	27,90		27,907
Investment return, net	295,04	2 383,080	678,122
Net assets released from restrictions			
Endowment net assets appropriated for			
expenditure and spent	593,07		-
Non-endowed assets released	5,009,26	68 (5,009,268)	
TOTAL SUPPORT, REVENUES, AND GAINS	8,442,21	.7 (225,432)	8,216,785
EXPENSES			
Salaries and benefits	3,750,27	- 2	3,750,272
Occupancy	54,11		54,112
Telecommunications	30,41		30,414
Depreciation	43,74		43,744
Technology	87,22		87,227
Dues and sponsorship	64,49		64,492
Communications and publications	85,78		85,786
Professional services	1,366,01		1,366,017
Travel and trainings	64,56		64,560
Conference and meetings	326,50	- 4	326,504
Grants	1,856,50		1,856,505
Other	27,59		27,595
TOTAL EXPENSES	7,757,22		7,757,228
CHANGE IN NET ASSETS	684,98	(225,432)	459,557
NET ASSETS, beginning of year	16,096,81	.0 22,117,264	38,214,074
NET ASSETS, end of year	\$ 16,781,79	9 \$ 21,891,832	\$ 38,673,631

COUNCIL OF MICHIGAN FOUNDATIONS AND SUPPORTING ORGANIZATIONS CONSOLIDATED STATEMENT OF ACTIVITIES YEAR ENDED MARCH 31, 2021

	Without Donor Restrictions	With Donor Restrictions	Total
SUPPORT, REVENUES, AND GAINS			
Membership dues	\$ 1,500,530	\$ -	\$ 1,500,530
Grant support	449,549	3,129,481	3,579,030
Conferences	109,680	120,616	230,296
Other revenue	50,746	-	50,746
Investment return, net	4,146,604	4,953,620	9,100,224
Net assets released from restrictions			
Endowment net assets appropriated for			
expenditure and spent	574,054	(574,054)	-
Non-endowed assets released	4,571,362	(4,571,362)	
TOTAL SUPPORT, REVENUES, AND GAINS	11,402,525	3,058,301	14,460,826
EXPENSES			
Salaries and benefits	4,087,122	-	4,087,122
Occupancy	141,825	-	141,825
Telecommunications	42,632	-	42,632
Depreciation	67,580	-	67,580
Technology	92,920	-	92,920
Dues and sponsorship	50,793	-	50,793
Communications and publications	48,121	-	48,121
Professional services	1,506,184	-	1,506,184
Travel and trainings	51,185	-	51,185
Conference and meetings	301,534	-	301,534
Grants	1,338,103	-	1,338,103
Other	38,642		38,642
TOTAL EXPENSES	7,766,641		7,766,641
CHANGE IN NET ASSETS	3,635,884	3,058,301	6,694,185
NET ASSETS, beginning of year	12,460,926	19,058,963	31,519,889
NET ASSETS, end of year	\$ 16,096,810	\$ 22,117,264	\$ 38,214,074

COUNCIL OF MICHIGAN FOUNDATIONS AND SUPPORTING ORGANIZATIONS CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED MARCH 31, 2022

				2022			
		Program	n Services		Supportin	g Services	
	Member Services	Special Projects	Endowment Funds	Total Program	Fundraising	General and Administrative	Total
EXPENSES							
Salaries and benefits	\$ 1,403,546	\$ 1,398,503	\$ 14,995	\$ 2,817,044	\$ 106,242	\$ 826,986	\$ 3,750,272
Occupancy	17,436	12,000	-	29,436	1,320	23,356	54,112
Telecommunications	18,242	-	43	18,285	1,381	10,748	30,414
Depreciation	26,274	-	-	26,274	1,989	15,481	43,744
Technology	36,187	26,093	886	63,166	2,739	21,322	87,227
Dues and sponsorship	37,505	750	1,300	39,555	2,839	22,098	64,492
Communications							
and publications	15,708	43,370	16,265	75,343	1,189	9,254	85,786
Professional services	309,860	884,625	113,129	1,307,614	-	58,403	1,366,017
Travel and trainings	20,199	32,658	200	53,057	1,529	9,974	64,560
Conference and meetings	275,397	27,521	23,586	326,504	-	-	326,504
Overhead to special projects	(45,523)	23,556	52,236	30,269	(3,446)	(26,823)	-
Grants	-	1,771,541	84,964	1,856,505	-	-	1,856,505
Other	7,344	6,775	1,179	15,298	1,400	10,897	27,595
	\$ 2,122,175	\$ 4,227,392	\$ 308,783	\$ 6,658,350	\$ 117,182	\$ 981,696	\$ 7,757,228

COUNCIL OF MICHIGAN FOUNDATIONS AND SUPPORTING ORGANIZATIONS CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED MARCH 31, 2021

				2021			
		Program	1 Services		Supportin	ig Services	
	Member Services	Special Projects	Endowment Funds	Total Program	Fundraising	General and Administrative	Total
EXPENSES							
Salaries and benefits	\$ 1,353,316	\$ 1,687,180	\$ 83,537	\$ 3,124,033	\$ 100,339	\$ 862,750	\$ 4,087,122
Occupancy	53,212	12,000	-	65,212	3,681	72,932	141,825
Telecommunications	24,633	-	-	24,633	1,704	16,295	42,632
Depreciation	41,108	-	-	41,108	3,775	22,697	67,580
Technology	51,249	5,361	620	57,230	4,004	31,686	92,920
Dues and sponsorship	27,746	974	1,800	30,520	1,919	18,354	50,793
Communications							
and publications	23,952	4,675	2,928	31,555	1,803	14,763	48,121
Professional services	164,891	1,038,708	279,862	1,483,461	-	22,723	1,506,184
Travel and trainings	13,305	24,748	(4,108)	33,945	915	16,325	51,185
Conference and meetings	271,055	22,350	8,129	301,534	-	-	301,534
Overhead to special projects	(36,085)	11,784	51,492	27,191	(2,281)	(24,910)	-
Grants	-	1,229,000	109,103	1,338,103	-	-	1,338,103
Other	16,387	8,863	10,988	36,238	2,404	-	38,642
	¢ 2004700	¢ 4045642	¢ E442F1	¢ 6 EQ4 762	¢ 110.272	¢ 1052615	¢ 7766641
	\$ 2,004,769	\$ 4,045,643	\$ 544,351	\$ 6,594,763	\$ 118,263	\$ 1,053,615	\$ 7,766,641

COUNCIL OF MICHIGAN FOUNDATIONS AND SUPPORTING ORGANIZATIONS CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED MARCH 31, 2022 AND 2021

INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS Cash flows to (from) operating activities\$ 459,557\$ 6,694,185Change in net assets\$ 459,557\$ 6,694,185Adjustments to reconcile change in net assets to net cash provided (used) by operating activities\$ 452,707(8,833,963)Loss (gain) on sale/disposal of property and equipment(254,471)3,072Depreciation43,74467,580Forgiveness of debt(464,195)Changes in operating assets and liabilities which provided (used) cash1,269,812347,972Grants and contributions receivable1,269,812347,972Prepaid expenses and other assets(38,679)(4,764)Accounts payable(117,385(46,842)Grants payable(83,750)269,256Deferred revenue(113,810)133,410Other liabilities(49,223)54,422Net cash provided by (used in) operating activities543,663(1,315,670)	
Change in net assets\$ 459,557\$ 6,694,188Adjustments to reconcile change in net assets to net cash provided (used) by operating activities(342,707)(8,833,963)Loss (gain) on sale/disposal of property and equipment(254,471)3,077Depreciation43,74467,580Forgiveness of debt(464,195)Changes in operating assets and liabilities which provided (used) cash1,269,812347,973Grants and contributions receivable1,269,812347,973Prepaid expenses and other assets(38,679)(4,760)Accounts payable(117,385(46,843)Grants payable(83,750)269,250Deferred revenue(113,810)133,410Other liabilities(49,223)54,429	
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities(342,707)(8,833,963Net realized and unrealized (gains) losses on investments(342,707)(8,833,963Loss (gain) on sale/disposal of property and equipment(254,471)3,073Depreciation43,74467,580Forgiveness of debt(464,195)Changes in operating assets and liabilities which provided (used) cash1,269,812347,973Grants and contributions receivable1,269,812347,973Prepaid expenses and other assets(38,679)(4,766Accounts payable(117,385(46,843)Grants payable(83,750)269,250Deferred revenue(113,810)133,410Other liabilities(49,223)54,429	
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Net realized and unrealized (gains) losses on investments(342,707)(8,833,963Loss (gain) on sale/disposal of property and equipment(254,471)3,073Depreciation43,74467,580Forgiveness of debt(464,195)Changes in operating assets and liabilities which provided (used) cash1,269,812347,973Grants and contributions receivable1,269,812347,973Prepaid expenses and other assets(38,679)(4,6843)Grants payable117,385(46,843)Grants payable(83,750)269,250Deferred revenue(113,810)133,410Other liabilities(49,223)54,429	
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Forgiveness of debt(464,195)Changes in operating assets and liabilities which provided (used) cash1,269,812Grants and contributions receivable1,269,812Prepaid expenses and other assets(38,679)Accounts payable117,385Grants payable(83,750)Deferred revenue(113,810)Other liabilities(49,223)54,429	
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Deferred revenue (113,810) 133,410 Other liabilities (49,223) 54,429	3)
Other liabilities (49,223) 54,429)
)
Net cash provided by (used in) operating activities 543,663 (1,315,670	<u>)</u>
))
Cash flows from investing activities	
Purchases of property and equipment (48,785) (26,602	2)
Proceeds from sale of property and equipment 302,520 300)
Purchases of investments (240,688) (256,490))
Proceeds from sale of investments 1,034,821 707,085	5
Net cash provided by investing activities1,047,868424,293	3
Cash flows from financing activities	
Proceeds from note payable - 464,195	5
NET INCREASE (DECREASE) IN CASH AND	
CASH EQUIVALENTS 1,591,531 (427,182	2)
CASH AND CASH EQUIVALENTS, beginning of year 3,484,402 3,911,584	ł
CASH AND CASH EQUIVALENTS, end of year \$5,075,933 \$3,484,402	2
	-
Classification on consolidated statements of financial position	
Cash and cash equivalents \$ 4,532,096 \$ 2,977,610	
Assets held in endowment funds - cash and cash equivalents543,837506,792	2
\$ 5,075,933 \$ 3,484,402	2

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The consolidated financial statements include the accounts of the Organization and its supporting organizations. All significant intercompany accounts and transactions have been eliminated in consolidation.

Basis of Accounting

The Organization utilizes the accrual method of accounting, which recognizes income when earned and expenses when incurred.

<u>Estimates</u>

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

Short-term (i.e., maturities of three months or less) highly liquid investments that are readily convertible to known amounts of cash and present insignificant risk of change in value are considered cash and cash equivalents.

Investments

Investments are stated at fair value. Investments received as donations are recorded at fair value on the date of the receipt. Net investment return or loss is included in the consolidated statement of activities and consists of interest and dividend income, realized and unrealized gains and losses, less investment expenses.

Property, Equipment, and Depreciation

Property and equipment is stated at cost. Donated property and equipment is recorded at fair value at the date of donation. Donations are reported as without restrictions unless the donor has restricted the used of the donated asset to a specific purpose. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long lived assets are placed in service. Depreciation is computed by using the straight-line method over the estimated useful lives of the related assets, which range from 3 to 30 years. Major improvements and renewals are capitalized while ordinary maintenance and repairs are expensed. Management reviews these assets for impairment whenever events or changes in circumstances indicate the related carrying amount may not be recoverable.

Grants Payable

Grants are recognized as an expense when approved by the governing boards of CMF and its supporting organizations if unconditional, or when the related conditions are met by the recipient, if conditional. Grants payable recorded in the accompanying consolidated statements of financial position are generally expected to be paid within one year.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Grants Payable (continued)

CMF has grant awards, for which related conditions have not been substantially met by the intended recipients. At March 31, these awards are as follows:

	 2022	 2021
Diversity, equity, and inclusion Environmental projects	\$ 540,000 -	\$ 470,000 255,000
	\$ 540,000	\$ 725,000

Deferred Revenue

The Organization records deferred revenue when cash payments are received or due in advance of the Organization's performance, including amounts which are refundable. Beginning and ending balances for deferred revenue is reported as follows for the year ended March 31:

	2022	2021
Deferred revenue, beginning of year	\$ 1,318,660	\$ 1,185,250
Deferred revenue, end of year	\$ 1,204,850	\$ 1,318,660

Note Payable

On April 13, 2020, the Organization qualified for and received a loan pursuant to the Paycheck Protection Program, a program implemented by the U.S. Small Business Administration under the Coronavirus Aid, Relief, and Economic Security Act, from a qualified lender (the "PPP Lender"), for an aggregate principal amount of \$464,195 (the "PPP Loan"). The PPP Loan bears interest at a fixed rate of 1.0% per annum, with the first ten months of interest deferred from the end of the eligible expense period, has a term of two years, and is unsecured and guaranteed by the U.S. Small Business Administration. The principal amount of the PPP Loan is subject to forgiveness under the Paycheck Protection Program upon the Company's request to the extent that the PPP Loan proceeds are used to pay expenses permitted by the Paycheck Protection Program, including payroll costs, covered rent and mortgage obligations, and covered utility payments incurred by the Company. During 2022, the Organization applied for and was granted forgiveness of the PPP Loan with respect to these covered expenses.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets without Donor Restrictions - Net assets available for use in general operations and not subject to donor or grantor restrictions. The Organization has designated, from net assets without donor restrictions, net assets for the endowment (see Note 7).

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Net Assets (continued)

Net Assets with Donor Restrictions - Net assets subject to donor (or grantor) imposed restrictions. Some donor restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor restrictions are perpetual in nature, where the donor stipulates that resources are maintained in perpetuity. Donor restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, or when the stipulated purpose has been accomplished (see Note 8).

Revenue Recognition

Contract revenue recognized by the Organization is comprised of contracts committed from various funding agencies for use in the Organization's activities. All funding sources are providing revenue streams to the Organization for the benefit of the members and the communities they serve. Contract revenue is recognized as revenue upon receipt and meeting all conditional requirements of the funding arrangement. Any funds received in advance for which conditions of the agreement have not been met are recognized as refundable advances and then subsequently recognized as revenue upon meeting the conditions of the agreement.

Membership Dues Revenue

Revenue from contracts with members for annual dues is reported at the amount that reflects the consideration to which the Organization expects to be entitled in exchange for providing membership to its members. Revenue is recognized as performance obligations are satisfied, which is ratably over the membership term. As a result, deferred revenue (contract liability) and accounts receivable are recorded for any amount for which the Organization has a right to invoice but for which services have not been provided. Membership dues are nonrefundable.

Conferences and Other Revenue (Membership Services Revenue)

Conferences and membership services revenue received is not recognized as revenue until the revenue is earned, which is when the activities or services are provided, and the Organization does not believe it is required to provide additional activities or services. As a result, deferred revenue (contract liability) and accounts receivable are recorded for any amount for which the Organization has a right to invoice but for which services have not been provided.

The following schedule shows the Organization's revenues disaggregated according to the timing of transfer of goods or services for the year ended March 31:

	2022	2021
Contract revenue recognized at a point in time Conferences	\$ 251,548	\$ 230,296
Contract revenue recognized over time Membership dues Other revenue	1,586,650 27,907	1,500,530 50,746
TOTAL CONTRACT REVENUE	\$ 1,866,105	\$ 1,781,572

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Contribution Revenue (Grant Support)

Contributions of cash and other assets received without donor stipulations are reported as revenue and net assets without donor restrictions. Contributions received with a donor stipulation that limits their use are reported as revenue and net assets with donor restrictions. When a donor-stipulated time restriction ends, or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Unconditional contributions expected to be collected within one year are reported at their net realizable value. Unconditional contributions expected to be collected in future years are initially reported at fair value determined using the discounted present value of estimated future cash flows technique. The resulting discount is amortized using the level-yield method and is reported as contribution revenue.

Conditional contributions depend on the occurrence of a specified future and uncertain event to bind the donor and are recognized as assets and revenue when the conditions are substantially met, and the contribution becomes unconditional.

Donated Services and Facilities

Donated services and facilities are recognized as grant support in connection with the Organization's support and administration of the Governor's Office of Foundation Liaison ("OFL").

Donated services, related to a "loaned" executive for the OFL, are recorded as revenue ratably throughout the year at the estimated fair value as the service is provided. Donated services of approximately \$155,000 and \$155,000 were included in grant support for each of the years ended March 31, 2022 and 2021, respectively.

In addition, the State of Michigan donates office space for the OFL that is recorded as donated facilities monthly based on fair market rental value of the office space. Donated services of approximately \$12,000 and \$12,000 were included in grant support for each of the years ended March 31, 2022 and 2021, respectively.

These revenues were offset by expenses shown on the consolidated statements of activities according to the nature of the donation.

Functional Allocation of Expenses

The consolidated statement of functional expenses presents the natural classification of expenses that are allocated to program or supporting functions of the Organization. Allocated expenses primarily consist of payroll and related benefit costs, professional fees, and general expenses based on salary and wage analysis and management's estimated use of resources.

Income Taxes

CMF and its supporting organizations, CMFSO, and LTG, are not-for-profit organizations exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and are also exempt from similar state and local taxes. Although the Organization was granted income tax exemption by the Internal Revenue Service, such exemption does not apply to "unrelated business taxable income." Such income, pursuant to the Internal Revenue Code and related regulations, include investment income. The Organization has been classified as not a private foundation.

NOTE 2 - NATURE OF ORGANIZATION, RISKS, AND UNCERTAINTIES

The Council of Michigan Foundations ("CMF" or the Organization), an association of foundations and corporations making grants for charitable purposes, was incorporated in 1975 to grow the impact of Michigan philanthropy. Each of the supporting organizations has a separate board of trustees appointed by CMF's Board of Trustees to oversee their grant-making and programming activities.

Learning to Give

Launched in 1997 and converted to a supporting organization of the Council of Michigan Foundations on November 1, 2004, the primary purpose of Learning to Give (LTG) is to help teachers educate youth, ages 5-18, about the charitable nonprofit sector and in developing giving and volunteering skills that will result in a lifetime of civic engagement. The primary tool for accomplishing this purpose is more than 1,700 free resources and lesson plans developed by teachers for teachers and certified to state and national standards that can be accessed at www.learningtogive.org. Effective April 1, 2021, LTG was merged into CMF. The assets transferred from LTG will be used to support the LTG work noted above.

Council of Michigan Foundations Supporting Organizations

The primary purpose of the Michigan Foundations' Supporting Organization is to support the collaborative responses by Michigan's foundation community to address charitable issues in Michigan. There was no activity in 2022 or 2021 related to this organization.

The Organization is required to disclose significant concentrations of credit risk regardless of the degree of such risk. Financial instruments that potentially subject the Organization to concentrations of credit risk consist principally of cash and cash equivalents, investments, and grants and contributions receivable. The Organization places its cash with FDIC insured financial institutions. Although such cash balances exceeded the federally insured limits at certain times during the year, they are, in the opinion of management, subject to minimal risk. The Organization has not experienced losses in any of these accounts. Credit risk associated with grants and contributions receivable is considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due from foundations supportive of the Organization's mission. Investments are maintained with diversified investment managers whose performance is monitored by management of the Organization and the investment committee of the Board of Trustees. Although the fair values of investments are subject to fluctuation on a year-to-year basis, the Organization.

The process of preparing financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues, and expenditures. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

In the preparation of tax returns, tax positions are taken based on interpretation of federal, state, and local income tax laws. Management periodically reviews and evaluates the status of uncertain tax positions and makes estimates of amounts, including interest and penalties, ultimately due or owed. No amounts have been identified, or recorded, as uncertain tax positions. Federal, state, and local tax returns generally remain open for examination by the various taxing authorities for a period of three to four years.

The extent of the impact of COVID-19 on our operational and financial performance will depend on certain developments, including the duration and spread of the outbreak, impact on our members, employees, and vendors, all of which are uncertain and cannot be predicted. At this point, we do not expect significant impact to our financial condition and results of operations.

NOTE 2 - NATURE OF ORGANIZATION, RISKS, AND UNCERTAINTIES (continued)

The Organization evaluates events and transactions that occur after year end for potential recognition or disclosure in the financial statements. These subsequent events have been considered through June 15, 2022, which is the date the consolidated financial statements were available to be issued.

The Council of Michigan Foundations regularly monitors the liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. As part of CMF's overall investment policy, which covers both endowed and operating assets, the following investment guidelines provide direction for the operating assets.

The objective is to invest the operating fund's assets to achieve a high degree of safety for the principal value of the assets, while earning a reasonable rate of return available in the marketplace at the time of investment. Investments should not be made that could jeopardize the flexibility and liquidity of CMF's operations.

NOTE 3 - LIQUIDITY AND AVAILABILITY

The overall investment objective is to preserve the principal, limit the occurrence of negative returns, and maximize current income, consistent with daily liquidity needs.

The operating funds will be managed based on the timing of cash flow needs.

Six Months or Less

The funds needed to support activities in six months or less will be left in either a checking account or invested in U.S. government-guaranteed money market funds.

More Than Six Months

Funds that will not be needed to support activities for at least six months will be invested in either (1) certificates of deposit not to exceed the FDIC limit at any one bank or (2) short-term funds that meet the following criteria:

- Maximum fund duration not to exceed two years.
- > All instruments must be of investment grade quality (BBB- or higher)
- > No foreign currency exposure
- No non-US dollar denominated securities
- > No high yield securities
- ▶ Fund with at least a five-year track record
- ▶ Well established, well known, high quality investment firms

NOTE 3 - LIQUIDITY AND AVAILABILITY (continued)

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the consolidated statement of financial position date, comprise the following at March 31:

	2022	2021
Total current assets Less excludable items: prepaid expenses Board designated - CMF Core Services Fund	\$ 7,906,992 (180,392) 1,081,660	\$ 6,882,051 (141,713) 1,092,661
Financial assets available to meet cash needs for general expenditures within one year	\$ 8,808,260	\$ 7,832,999

CMF's endowment funds consist of donor restricted endowments and board designated endowments. While the majority of the board designated funds have been set aside for specific purposes, CMF has funds available for supporting general operations.

NOTE 4 - INVESTMENTS AND FAIR VALUE MEASUREMENTS

At March 31, investments are reported in the consolidated statement of financial position as follows:

	2022	2021
Investments - current	\$ 1,628,153	\$ 1,647,928
Assets held in endowment funds Investments - noncurrent	31,192,362	31,624,013
	\$ 32,820,515	\$ 33,271,941

The Organization is required to disclose amounts within a framework established for measuring fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurement) and the lowest priority to unobservable inputs (Level 3 measurement). The three levels of the valuation hierarchy are described as follows:

- Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.
- Level 2: Inputs to the valuation methodology include:
 - > quoted prices for similar assets or liabilities in active markets;
 - > quoted prices for identical or similar assets or liabilities in inactive markets;
 - > inputs other than quoted prices that are observable for the asset or liability;
 - inputs that are derived principally from or corroborated by observable market data by correlation or other means.

NOTE 4 - INVESTMENTS AND FAIR VALUE MEASUREMENTS (continued)

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at March 31, 2022 and 2021.

The Investment Fund for Foundations (TIFF) Multi-Asset/Centerstone Funds

Shares held in the funds are valued at the net asset value (NAV) of shares held by the fund at year end. The NAV is based on the value of the underlying assets owned by the fund, minus its liabilities then divided by the number of shares outstanding. Management relies on advice from its investment consultant and takes into consideration audited financial information to determine overall reasonableness of the recorded value. This fund is not actively traded in the active over-the-counter markets.

Private Equity Investment

Private equity investments consist of mutual funds consisting of private equity limited partnerships. Mutual funds are valued at the NAV of shares held by the fund at year end. The NAV is based on the value of the underlying assets owned by the fund, minus its liabilities then divided by the number of shares outstanding. Management relies on advice from its investment consultant and takes into consideration audited financial information to determine overall reasonableness of the recorded value.

Community Capital Management (CCM) Bond Fund

Shares held in the bond fund are valued at the net asset value (NAV) of shares held by the fund at year end. The NAV is based on the value of the underlying assets owned by the fund, minus its liabilities then divided by the number of shares outstanding. Management relies on advice from its investment consultant and takes into consideration audited financial information to determine overall reasonableness of the recorded value.

Mutual Funds

Valued at the daily closing price as reported by the fund. Mutual funds held by the Company are open-end mutual funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily net asset value (NAV) and to transact at that price. The mutual funds held by the Organization are deemed to be actively traded.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

NOTE 4 - INVESTMENTS AND FAIR VALUE MEASUREMENTS (continued)

From time to time, changes in valuation techniques may result in reclassification of an investment's assigned level within the hierarchy.

The following is a market value summary by the level of the inputs used, as of March 31, in evaluating the Organization's assets carried at fair value. The inputs or methodology used for valuing securities may not be an indication of the risk associated with investing in those securities.

	Assets at Fair Value as of March 31, 2022			
	Level 1	Level 2	Level 3	Total
Investments in fair value hierarchy Mutual funds	\$ 17,709,758	<u>\$-</u>	<u>\$-</u>	\$ 17,709,758
Investments measured at net asset value				15,110,757
Total investments				\$ 32,820,515
	A	ssets at Fair Value	as of March 31, 202	.1
	Level 1	Level 2	Level 3	Total
Investments in fair value hierarchy Mutual funds	\$ 17,426,993	<u>\$-</u>	<u>\$-</u>	\$ 17,426,993
Investments measured at net asset value				15,844,948
Total investments				\$ 33,271,941

NOTE 4 - INVESTMENTS AND FAIR VALUE MEASUREMENTS (continued)

The following tables set forth additional disclosures of the fair value measurement of investments that calculate net asset value per share (or its equivalent) practical expedient as of March 31:

	March 31, 2022				
Investment Ttype	Fair Value	Unfunded Commitments	Redemption Frequency (If Currently Eligible)	Redemption Notice Period	
TIFF centerstone fund Private equity investments CCM bond fund	\$ 14,233,576 398,173 479,008 \$ 15,110,757	\$ - - -	Upon request Daily Daily	75 days None None	
		March 3	1, 2021		
Investment Ttype	Fair Value	Unfunded Commitments	Redemption Frequency (If Currently Eligible)	Redemption Notice Period	
TIFF centerstone fund Private equity investments CCM bond fund	\$ 14,874,681 462,633 507,634 \$ 15,844,948	\$- 70,000 -	Upon request Daily Daily	75 days None None	

NOTE 5 - GRANTS AND CONTRIBUTIONS RECEIVABLE

CMF's grants and contributions receivable consist of unconditional promises by donors to be received. Grants and contributions receivable consist of the following as of March 31:

	2022	2021
Within one year In one to five years	\$ 1,566,351 726,017	\$ 2,114,800 1,440,894
Less discount to net present value	2,292,368 (15,249)	3,555,694 (8,763)
	\$ 2,277,119	\$ 3,546,931

NOTE 5 - GRANTS AND CONTRIBUTIONS RECEIVABLE (continued)

Grants and contributions receivable greater than one year are discounted 1.25% and 0.37% for the years ended March 31, 2022 and 2021, respectively.

At March 31, 2022, two donors accounted for 85% of total grants and contributions receivable. At March 31, 2021, two donors accounted for 76% of total grants and contributions receivable.

NOTE 6 - PROPERTY AND EQUIPMENT

Property and equipment at March 31 consists of the following:

	Useful Lives	2022		2021	
Buildings	15 - 39	\$	19,596	\$	362,144
Equipment	3 - 10		655,954		657,917
Furnishings	5		62,058		62,058
Less accumulated depreciation			737,608 (645,936)		1,082,119 (949,013)
Net property and equipment		\$	91,672	\$	133,106
Depreciation expense		\$	43,744	\$	67,580

NOTE 7 - ENDOWMENT FUNDS

CMF's endowment includes individual funds that are held with donor restrictions. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. The principal amounts of these funds have been restricted by their donors to be maintained in perpetuity, whereas the investment income earned on the assets of these funds are held with donor restrictions for the stated purpose of the fund. The endowment funds also include certain net assets without donor restrictions that have been designated for endowment by the Board of Trustees.

Endowments with Donor Restrictions

Russell G. Mawby Endowment Fund to Improve and Increase Philanthropy

The Russell G. Mawby Endowment Fund to Improve and Increase Philanthropy was established during 1995 to honor Dr. Mawby's contributions to Michigan Philanthropy. Dr. Mawby, former Chairman and CEO of the W.K. Kellogg Foundation, was one of the founders of the Council of Michigan Foundations and served as its first chairman in 1972. The purpose of this Fund is to improve and increase philanthropy by continuing and expanding CMF's efforts to enhance philanthropy and increase charitable resources.

NOTE 7 - ENDOWMENT FUNDS (continued)

Endowments with Donor Restrictions (continued)

Ruth and Russ Mawby Fund for Kids

In December 1995, the W.K. Kellogg Foundation contributed \$500,000 to set up the Ruth and Russ Mawby Fund for Kids, with the expressed purpose of improving and increasing philanthropy through youth involvement with community foundations in the State of Michigan.

William W. Allen Endowment Fund

The purpose of this Fund is to further the understanding of private philanthropy in the federal and state legislative and regulatory matters. The endowment was established with the restricted contributions from the member foundations of CMF given in honor of a former CMF board member who was also the first Government Relations Committee Chairman.

Dorothy A. Johnson Educational Fund

In 1999, the Dorothy A. Johnson Educational Fund was established to honor the founding President and CEO of the Council of Michigan Foundations for her 25 years of service to philanthropy and volunteerism in Michigan and nationwide. The purpose of this fund is to support two objectives: speakers for CMF's Annual Conference and specialized educational seminars for CMF members.

Michigan Community Foundations' Youth Project Endowment Fund

In April 2001, the CMF Board of Trustees established the Michigan Community Foundations' Youth Project Endowment Fund through a contribution from the W.K. Kellogg Foundation. The purpose of this fund is to provide technical assistance to the 86 community foundation youth advisory committees throughout Michigan that were established through the Kellogg Youth Challenge Program.

Margaret Ann Reicker Leadership Endowment Fund

In recognition of 26 years of service as a founding Trustee and Chair of the Council of Michigan Foundations, the Margaret Ann Reicker Leadership Fund was established in September of 2002. The purpose of this fund is to support CMF's leadership role in increasing, enhancing and improving philanthropy in Michigan.

William C. Richardson Endowment Fund

In recognition of former W.K. Kellogg Foundation CEO Dr. William Richardson's service to philanthropy in Michigan and his leadership in advancing the engagement of philanthropy in public policy, the W.K. Kellogg Foundation made a gift to establish this fund. The purpose of this Fund is to support the ongoing involvement in a fellowship role at CMF by students or graduates from Michigan colleges or universities, who are interested in pursuing careers in the nonprofit sector and public policy.

Carl F. Reitz Fund for Investment Education Endowment Fund

In recognition of Mr. Reitz's long time service to CMF and philanthropy in Michigan, the Besser Foundation made a gift to establish this fund which was matched by \$25,000 from CMF. The purpose of this fund is to support ongoing investment education opportunities for staff and trustees of Michigan foundations.

NOTE 7 - ENDOWMENT FUNDS (continued)

Endowments with Donor Restrictions (continued)

Robert S. Collier Public Policy Endowment Fund

In 2018, the Robert S. Collier Public Policy Endowment Fund was established to honor retiring President and CEO of the Council of Michigan Foundations for his 45 years of service to philanthropy. The purpose of this fund is to continue Rob's passion for government relations and public policy in the State of Michigan. The work will focus on critical policy issues facing the field of philanthropy, as well as the important issues facing the people and communities in Michigan.

William S. White Fund for Innovations in Community Philanthropy

To celebrate the legacy of Mr. William S. White, a founder of CMF and Chairman of the Charles Stewart Mott Foundation (Mott), a permanent endowment fund to support innovations in community philanthropy was established with an initial \$1 million gift from Mott. Mr. White's work as President, CEO and Chairman of the Mott Foundation was devoted to pursuing new and effective grantmaking that has been impactful not only to its hometown of Flint, Michigan, but also to many other communities and regions across the globe.

Learning to Give Fund

In February 2006, the W.K. Kellogg Foundation awarded an endowment grant to secure the work of Learning to Give by providing free teacher prepared and tested lesson plans and other learning resources available at <u>www.learningtogive.org</u> for teachers, parents, students, and others interested in promoting philanthropy education for youth in grades K-12.

Board Designated Endowment Funds

Board Designated - Community Foundation Fund

On October 12, 1995, the Michigan Community Foundations' Youth Project's (MCFYP), now known as the Michigan Community Foundations Venture (MCFV), Board of Trustees established the community Foundation Endowment Fund from the interest earned on the grant dollars received from the W.K. Kellogg Foundation to establish the Kellogg Youth Challenge. In October 1999, MCFYP transferred this fund to the Council of Michigan Foundations. The purpose of this fund is to support CMF staff providing technical assistance for Michigan community foundations.

Board Designated - Community Foundation Technology Fund

In February 2003, the CMF Board Trustees established the Community Foundation Technology Fund from the accumulated interest earnings and repaid loans from the W.K. Kellogg Foundation Computer Grant in accordance with the original grant proposal. The purpose of this fund is to help support the ongoing technology needs of community foundations in Michigan.

NOTE 7 - ENDOWMENT FUNDS (continued)

Board Designated Endowment Funds (continued)

Board Designated - CMF Core Services Fund

In May 2008, an amount was transferred from the accumulated core services surplus fund balance to establish this fund. In July 2014 CMF transferred an additional amount into this fund from the sale proceeds of the upstairs suite of the Grand Haven office. The purpose of this fund is to support and enhance core services provided to CMF members.

Board Designated - CMF Family Foundation Fund

In May 2012, the CMF Board of Trustees established the CMF Family Foundation Fund from a gift in memory of Mary Gretchen Belloff of the Edyth Bush Charitable Foundation. The purpose of this fund is to support activities serving family foundations.

Interpretation of Relevant Law

The Organization has interpreted the Michigan Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donorrestricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization retains in perpetuity (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment, and (c) any accumulations to the endowment made in accordance with direction of applicable donor instruments at the time the accumulation is added. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- > The duration and preservation of the fund.
- > The purposes of the Organization and the donor-restricted endowment fund.
- ➢ General economic conditions.
- > The possible effect of inflation and deflation.
- > The expected total return from income and the appreciation of investments.
- > Other resources of the Organization.
- > The investment policies of the Organization.

From time to time, certain donor-restricted endowment funds may have fair values less than the accumulated gifts. The Organization has interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. At March 31, 2022 and 2021 there were no underwater endowments reported.

NOTE 7 - ENDOWMENT FUNDS (continued)

The Organization maintained the following endowment funds as of March 31, 2022:

	With Donor Restric		Restrictions	
		Accumulated	Original Gifts	
	Without Donor	Investment	in Perpetuity	
	Restriction	Gains	by Donor	Total
Donor-restricted endowment funds CMF				
Russel G. Mawby Fund	\$-	\$ 1,446,436	\$ 1,012,893	\$ 2,459,329
Ruth and Russ Mawby Fund for Kids	-	1,036,584	503,609	1,540,193
William W. Allen Fund	-	203,033	70,537	273,570
Dorothy A. Johnson Education Fund	-	509,074	983,127	1,492,201
Michigan Community Foundations'				
Youth Project Fund	-	950,146	1,055,505	2,005,651
Margaret Ann Riecker Leadership				
Fund	-	867,393	1,022,482	1,889,875
William C. Richardson Fund	-	179,729	400,000	579,729
Carl F. Reitz Fund for Investment				
Education	-	23,981	50,000	73,981
Robert S. Collier Public Policy Fund	-	439,934	1,387,638	1,827,572
Truth, Racial Healing &				
Transformation Fund	-	62,954	252,176	315,130
William S. White Fund	-	294,637	1,054,000	1,348,637
Learning to Give Fund	-	649,843	3,000,000	3,649,843
	-	6,663,744	10,791,967	17,455,711
CMF board designated endowment funds				
Community Foundation Fund	12,300,150			12,300,150
Community Foundation Technology Fund	881,420	_	_	881,420
CMF Core Services Fund	1,081,660	-	-	1,081,660
CMF Family Foundation Fund	17,258	-	-	17,258
on runny roundation rund	17,200			17,100
	14,280,488			14,280,488
	\$ 14,280,488	\$ 6,663,744	\$ 10,791,967	\$ 31,736,199

NOTE 7 - ENDOWMENT FUNDS (continued)

The Organization maintained the following endowment funds as of March 31, 2021:

With Donor F		Restrictions		
Without Donor	Accumulated Investment	Original Gifts in Perpetuity		
Restriction	Gains	by Donor	Total	
<i>.</i>	* 1 F 0(1 00	¢ 1.010.000	¢ 0 540 004	
\$ -		, , , ,	\$ 2,519,331	
-			1,529,848	
-			277,505	
-	532,701	983,127	1,515,828	
-	977,895	1,055,505	2,033,400	
-	•		1,918,890	
-	188,843	400,000	588,843	
-			72,466	
-	467,368	1,387,638	1,855,006	
-			308,674	
	267,003	1,054,000	1,321,003	
	6,148,827	7,791,967	13,940,794	
	686,237	3,000,000	3,686,237	
12.528.028	-	-	12,528,028	
	-	-	866,686	
	-	-	1,092,661	
	-	-	16,904	
14,504,279			14,504,279	
\$ 14,504,279	\$ 6,835,064	\$ 10,791,967	\$ 32,131,310	
	Restriction	Without Donor RestrictionAccumulated Investment Gains\$-\$\$-\$\$-\$ $1,026,239$ 206,968 -206,968 532,701-977,895-977,895-896,408 	Without Donor RestrictionInvestment Gainsin Perpetuity by Donor\$-\$ 1,506,438\$ 1,012,893-1,026,239503,609-206,96870,537-532,701983,127-977,8951,055,505-896,4081,022,482-188,843400,000-22,46650,000-22,46650,000-467,3681,387,638-56,498252,176-267,0031,054,000-6,148,8277,791,967-686,2373,000,00012,528,02814,504,279-	

NOTE 7 - ENDOWMENT FUNDS (continued)

Changes in endowment net assets for the years ended March 31, 2022 and 2021 are as follows:

		Wi	th Donor Restrictio	ons
		Accumulated	Original Gifts	
	Without Donor	Investment	in Perpetuity	m , 1
	Restriction	Gains	by Donor	Total
Endowment fund net assets,	¢ 14504250	¢ (025.0(4	¢ 10 501 0/5	¢ 15 (05 001
beginning of year - April 1, 2021	\$ 14,504,279	\$ 6,835,064	\$ 10,791,967	\$ 17,627,031
Investment return, net	318,062	383,080	-	383,080
Contributions and other income	5,335	38,676	-	38,676
Appropriated for expenditure and spent	(547,188)	(593,076)	-	(593,076)
Endowment fund net assets,				
end of year - March 31, 2022	\$ 14,280,488	\$ 6,663,744	\$ 10,791,967	\$ 17,455,711
		1475	th David and David at the	
		vv	th Donor Restriction	ons
		Accumulated	Original Gifts	ons
	Without Donor			ons
	Without Donor Restriction	Accumulated	Original Gifts	Total
Endowment fund net assets,		Accumulated Investment	Original Gifts in Perpetuity	
Endowment fund net assets, beginning of year - April 1, 2020		Accumulated Investment	Original Gifts in Perpetuity	
beginning of year - April 1, 2020	Restriction \$ 10,916,510	Accumulated Investment Gains \$ 2,454,370	Original Gifts in Perpetuity by Donor	Total \$ 13,239,337
beginning of year - April 1, 2020 Investment return, net	Restriction \$ 10,916,510 4,107,385	Accumulated Investment Gains	Original Gifts in Perpetuity by Donor \$ 10,784,967	Total \$ 13,239,337 4,954,748
beginning of year - April 1, 2020 Investment return, net Contributions and other income	Restriction \$ 10,916,510 4,107,385 5,645	Accumulated Investment Gains \$ 2,454,370 4,954,748	Original Gifts in Perpetuity by Donor	Total \$ 13,239,337 4,954,748 7,000
beginning of year - April 1, 2020 Investment return, net	Restriction \$ 10,916,510 4,107,385	Accumulated Investment Gains \$ 2,454,370	Original Gifts in Perpetuity by Donor \$ 10,784,967	Total \$ 13,239,337 4,954,748
beginning of year - April 1, 2020 Investment return, net Contributions and other income Appropriated for expenditure and spent	Restriction \$ 10,916,510 4,107,385 5,645	Accumulated Investment Gains \$ 2,454,370 4,954,748	Original Gifts in Perpetuity by Donor \$ 10,784,967	Total \$ 13,239,337 4,954,748 7,000
beginning of year - April 1, 2020 Investment return, net Contributions and other income	Restriction \$ 10,916,510 4,107,385 5,645	Accumulated Investment Gains \$ 2,454,370 4,954,748	Original Gifts in Perpetuity by Donor \$ 10,784,967	Total \$ 13,239,337 4,954,748 7,000

Return Objectives and Risk Parameters

The Organization's investment and spending policies for endowment assets attempts to provide a predictable stream of funding to supported programs. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce results that meet or exceed a benchmark that includes the Consumer Price Index +5%.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate of return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places greater emphasis on equity - based investments to achieve its long-term objectives within prudent risk constraints.

NOTE 7 - ENDOWMENT FUNDS (continued)

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Organization has a policy of appropriating for distribution each year up to 4.50% of its endowment fund's average fair value over the prior 20 quarters through September 30 of the preceding fiscal year in which the distribution is planned. In establishing this policy, the Organization considered the long-term expected return on its endowment.

NOTE 8 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes for the year ended March 31:

	2022	2021
CMF		
Subject to expenditure for specified purpose		
Diversity, equity and inclusion	\$ 688,882	\$ 672,243
Environmental projects	246,346	556,613
Fellowship programs	1,004,390	468,111
Education	326,290	256,544
Government relations	587,749	718,499
Transformation	-	108,124
Early childhood	316,362	385,051
Youth Mental Health	450,000	-
Detroit Office	150,000	-
Other	50,043	78,576
	,	
	3,820,062	3,243,761
		, ,
Subject to passage of time	616,059	1,207,100
Endowment funds - appropriated and spent	17,455,711	13,940,794
Total CMF	21,891,832	18,391,655
LTG		
Subject to expenditure for specified purpose		
Fellowship program	-	22,128
Ambassador program	-	17,244
Other		
	-	39,372
Endowment funds - appropriated and spent		3,686,237
Total LTG	_	3,725,609
		0,720,007
Total net assets with donor restrictions	\$ 21,891,832	\$ 22,117,264

NOTE 8 - NET ASSESTS WITH DONOR RESTRICTIONS (continued)

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the years ended March 31, 2022 and 2021:

	2022	2021
Non-endowed assets released		
CMF		
Satisfaction of purpose restrictions	\$ 1,669,861	¢ 022.450
Diversity, equity and inclusion	. , ,	\$ 933,458
Environmental projects	389,867	282,804
Fellowship programs	602,628	643,048
Education	926,697	676,773
Government relations	557,754	558,723
Transformation	111,124	543,761
Early Childhood	136,189	-
Health related	-	438,500
Other	24,101	177,859
	4,418,221	4,254,926
Expiration of time restrictions	591,047	292,900
Total CMF	5,009,268	4,547,826
LTG		
Satisfaction of purpose restrictions		
Fellowship programs	-	3,640
Ambassador program	-	16,695
Other	-	3,201
Total LTG		23,536
Total non-endowed assets released	5,009,268	4,571,362
Endowment net assets appropriated for expenditure and spent		
CMF	593,076	429,054
LTG	-	145,000
		_
Total net assets appropriated for expenditure and spent	593,076	574,054
Total net assets released from restrictions	\$ 5,602,344	\$ 5,145,416

NOTE 9 - LEASE COMMITMENTS

The Organization leases facilities under agreements with maturities through August 2023. These noncancelable leases have been classified as operating leases. Rental expense for these operating leases was \$20,984 and \$65,515 for the years ended March 31, 2022 and 2021, respectively.

The Organization also leases certain office equipment under an operating lease agreement which matures in July 2022. Rental expense for the lease was \$3,362 and \$13,507 for the years ended March 31, 2022 and 2021, respectively.

The following is a schedule of annual future minimum lease payments required under operating leases with initial or remaining non-cancelable lease terms in excess of one year as of March 31, 2022:

March 31,		
2023	5	\$ 21,770
2024		8,848
		\$ 30,618

NOTE 10 - ANNUITY PLAN

CMF has established a tax-deferred annuity plan that covers substantially all employees and enables eligible employees to contribute a portion of their salary to the plan, subject to an annual limitation as prescribed by federal tax regulations. CMF also contributes, for the benefit of each employee, an amount equal to 8% of each eligible employee's salary, plus an additional dollar for dollar match up to 2% of the eligible employee's annual salary. CMF recognized contribution expense of \$285,043 and \$295,246 for the years ended March 31, 2022 and 2021, respectively, related to the plan.

NOTE 11 - CONTINGENCY

In December 2015 CMF purchased monthly short-term disability insurance to offer the benefit to full time benefit employees. Previously, employees earned 40 hours of full pay benefit for each year of service, up to a maximum of thirteen weeks. CMF grandfathered into the policy the full pay employees that had accumulated a benefit under the old policy, leaving a maximum potential liability of \$278,775. Management believes the likelihood of incurring and paying the liability for this benefit is remote based on the past history. Therefore, the liability has not been reflected in the consolidated financial statements.