Community Foundation Databook

2018 EDITION



Welcome

The Community Foundation Databook is one of the longest standing surveys produced at CMF and one of the most comprehensive statewide looks at community foundations to exist in the field. It serves as an important benchmarking tool for key operational and financial indicators, as well as a collective story of community foundation giving to leverage when advocating with state and national government.

To our knowledge, this databook represents the most comprehensive look at Michigan community foundations available, and it is CMF's commitment to you to provide this information annually for your planning and benchmarking purposes.

We thank you for your time and commitment to providing this information each year. Your efforts benefit your community foundation peers as well as the field at large. This information is critically important to providing visibility to overall trends and norms in community foundation giving.

This publication is developed collaboratively within CMF, with multiple departments coming together to ensure we provide the best possible publication to meet your needs. This 2018 edition was made possible with outstanding support from Alexandra Zisser, our Skillman Foundation Learning and Impact Fellow.

We hope you find the data informative and helpful in your planning. Please know that we welcome your comments or questions at any time.

With gratitude,



Dave Lindberg Chief Financial Officer CMF



Andrea Judd Learning Services Program Manager CMF

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Methodology and Data

With 60 community foundations in Michigan, the CMF Community Foundation Databook represents the most complete picture of community foundations in our state, with 55 participants, or 91 percent of CFs in Michigan represented.

The community foundation databook data is gathered through an online survey. Each community foundation receives a unique log-in and password to their respective survey. The survey can be saved and does not need to be completed at one time. It is typical that the survey is completed by more than one individual in a community foundation, as the data spans departments and functional areas. The survey is voluntary and all questions are optional. Each question notes the number of responses received.

The data represented in this databook was collected during the months of June-August 2018. Where applicable, a year-over-year comparison is noted, however the quantity of respondents varies slightly from year-to-year, so this is not an exact comparison and shouldn't be taken as such.

Prior to finalizing the databook, each community foundation received back their raw dataset as it was submitted and was given a two-week period to review the data and make any updates to account for any erroneous data entry errors.

There are limitations to this data. They include, but may not be limited to: human error in data entry, different interpretations of the questions being asked, different definitions across organizations and incomplete data to work from on the community foundation side.

SECTION I Assets, Gifts & Grants

Section 1: Assets, Gifts & Grants

Community Foundation Data Summary

By Assets as of Last Fiscal Year End

Community Foundation	Assets	Gifts Received	Grants Made
Community Foundation for Southeast Michigan	\$912,062,338	\$86,255,840	\$74,688,344
Kalamazoo Community Foundation	\$522,651,306	\$9,269,160	\$16,501,412
Grand Rapids Community Foundation	\$331,762,341	\$6,763,283	\$13,397,497
Community Foundation of Greater Flint	\$255,147,152	\$12,184,344	\$9,110,049
Fremont Area Community Foundation	\$254,087,870	\$2,778,103	\$8,206,162
Community Foundation for Muskegon County	\$223,535,737	\$11,141,978	\$9,132,552
Ann Arbor Area Community Foundation	\$134,906,037	\$43,131,482	\$7,710,701
Grand Haven Area Community Foundation	\$129,697,716	\$5,414,576	\$5,857,640
Battle Creek Community Foundation	\$119,312,006	\$5,577,551	\$9,017,361
Midland Area Community Foundation	\$100,355,944	\$8,854,612	\$6,204,860
Capital Region Community Foundation	\$90,636,428	\$5,540,461	\$3,798,761
Community Foundation of St. Clair County	\$75,736,372	\$9,789,723	\$2,780,079
Community Foundation of the Holland/Zeeland Area	\$73,561,610	\$8,928,810	\$5,680,388
Saginaw Community Foundation	\$68,042,092	\$3,005,200	\$2,794,742
Grand Traverse Regional Community Foundation	\$61,091,836	\$2,691,252	\$2,530,496
Berrien Community Foundation	\$51,043,752	\$8,290,982	\$6,610,687
Community Foundation for Northeast Michigan	\$43,686,054	\$2,913,739	\$2,057,435
Petoskey-Harbor Springs Area Community Foundation	\$42,868,719	\$3,624,116	\$2,698,377
Bay Area Community Foundation	\$42,409,687	\$1,368,383	\$1,749,518
Charlevoix County Community Foundation	\$40,605,790	\$2,672,510	\$2,500,664
Greenville Area Community Foundation	\$34,235,415	\$1,514,389	\$1,346,103
Barry Community Foundation	\$33,651,648	\$4,193,448	\$1,166,139
Lenawee Community Foundation	\$29,296,697	\$3,187,637	\$2,205,447
Jackson Community Foundation	\$28,813,297	\$1,066,556	\$1,164,411
Community Foundation of the Upper Peninsula	\$28,362,500	\$3,670,483	\$1,805,965
Manistee County Community Foundation	\$25,442,165	\$8,470,845	\$458,823
Sturgis Area Community Foundation	\$23,628,301	\$367,628	\$873,051

Community Foundation	Assets	Gifts Received	Grants Made
Mt. Pleasant Area Community Foundation	\$20,986,354	\$3,198,394	\$596,036
Allegan County Community Foundation	\$20,024,887	\$570,347	\$348,988
Michigan Gateway Community Foundation	\$19,974,430	N/A	\$395,302
Community Foundation of Marquette County	\$17,415,229	\$776,666	\$705,825
Hillsdale County Community Foundation	\$16,744,571	\$748,032	\$554,825
Four County Community Foundation	\$16,176,150	\$187,024	\$408,172
*Frankenmuth Community Foundation	\$13,680,662	\$2,017,334	\$1,572,382
*Gratiot Community Foundation	\$13,132,648	\$651,463	\$588,494
Tuscola County Community Foundation	\$13,004,908	\$570,387	\$467,935
Mackinac Island Community Foundation	\$11,851,840	\$344,303	\$338,681
Cadillac Area Community Foundation	\$11,037,123	N/A	\$125,746
M&M Area Community Foundation	\$10,448,976	\$1,472,596	\$1,386,284
Lapeer County Community Foundation	\$10,130,716	\$319,437	\$367,069
Community Foundation of Greater Rochester	\$9,533,934	\$1,864,904	\$615,810
Dickinson Area Community Foundation	\$9,363,508	N/A	N/A
Shiawassee Community Foundation	\$8,890,670	\$2,403,307	\$315,880
Community Foundation of Monroe County	\$8,557,697	\$571,115	\$189,047
*Keweenaw Community Foundation	\$8,436,221	\$433,450	\$204,403
Roscommon County Community Foundation	\$7,878,940	\$298,833	\$395,946
Branch County Community Foundation	\$7,540,274	\$277,038	\$1 , 466 , 263
Albion Community Foundation	\$5,462,005	\$85,234	\$138,626
Leelanau Township Community Foundation	\$5,196,434	\$100,839	\$208,108
Huron County Community Foundation	\$4,916,288	\$424,258	\$213,361
*Chippewa County Community Foundation	\$4,543,787	\$169,450	\$257,635
Otsego County Community Foundation	\$4,397,810	\$448,954	\$237,463
Three Rivers Area Community Foundation	\$3,017,860	\$146,150	\$44,696
Canton Community Foundation	\$2,145,098	\$310,000	\$195,021
*Baraga Community Foundation	\$953,258	\$20,000	\$34,555
2018 Survey Totals	\$4,048,940,438	\$281,076,605	\$214,420,219
Change from 2017 totals	+14%	-15%**	+5%

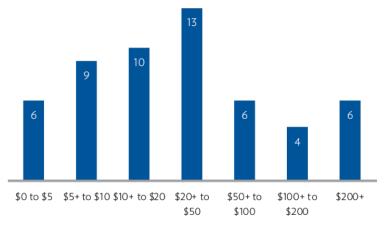
*Foundation only appears in Community Foundation Data Summary

**The Community Foundation of Greater Flint received 70% fewer gifts in 2018 compared to 2017. This accounts for a significant portion of the overall decrease in gifts received since 2017.

Responses: 55 Includes supporting organizations and affiliates.

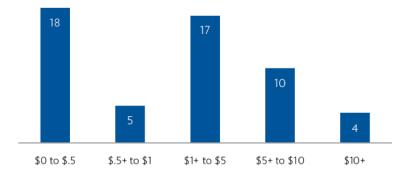
Section 1: Assets, Gifts & Grants

Number of Community Foundations by Asset Size

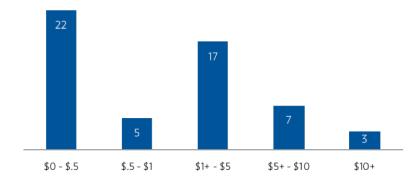


Assets shown in millions • Responses: 54

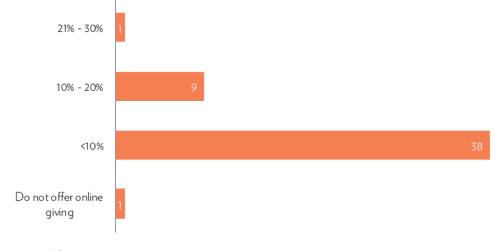
Number of Community Foundations by **Gifts Received**



Gifts shown in millions • Responses: 54



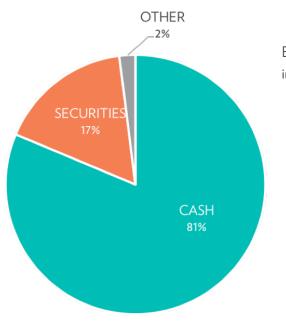
Number of Community Foundations by **Grants Made**



Number of Community Foundations by Percentage of Gifts from Online Giving

Responses: 49

Gift Type Breakdown

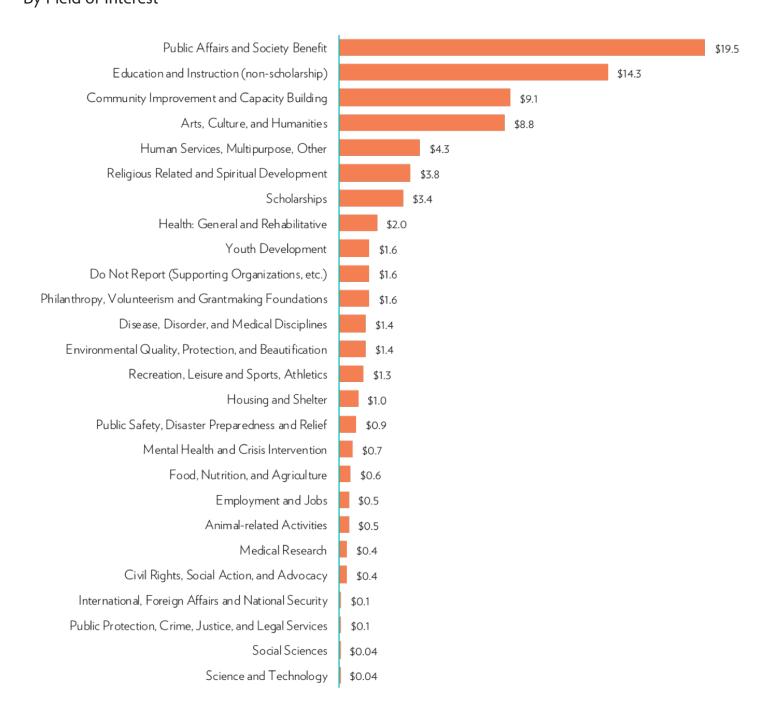


Examples of "Other" responses include artwork and real estate.

Responses: 51

Section 1: Assets, Gifts & Grants

Largest Annual Grants Made by a Single Community Foundation By Field of Interest

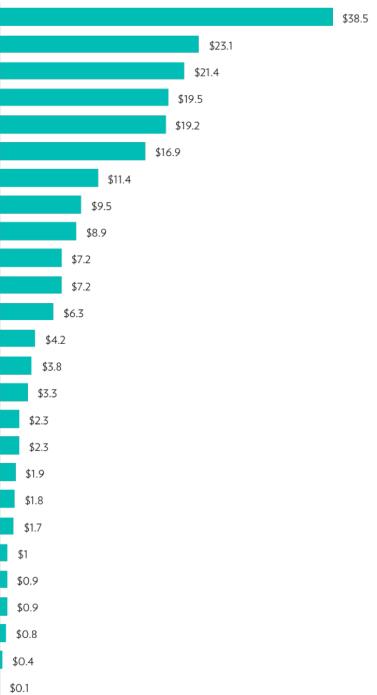


Responses: 53

Values shown in millions, rounded to one decimal.

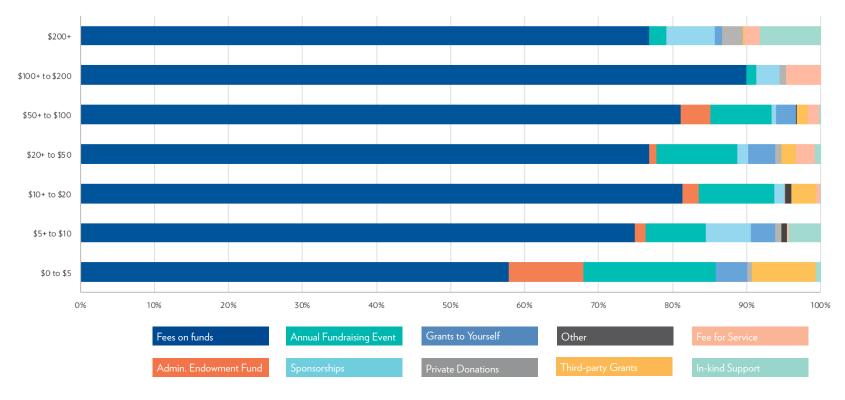
Total Annual Grants Made By Field of Interest





Responses: 53

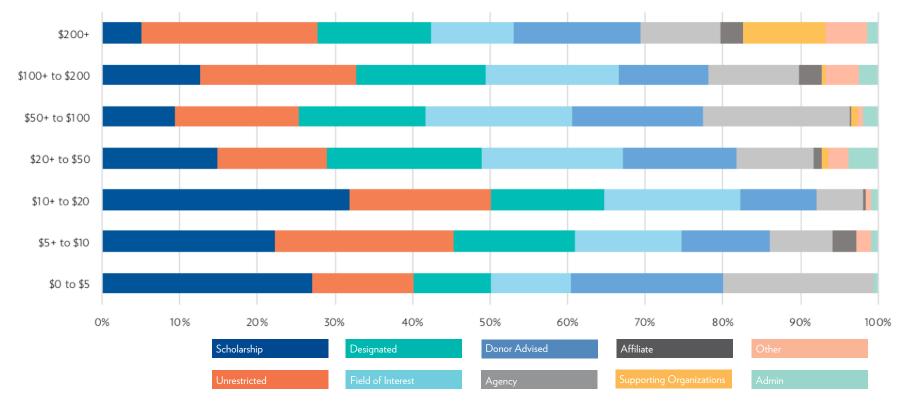
Values shown in millions, rounded to one decimal.



Average Percent of Operations Budget by Funding Area, Based on Asset Size

Asset Category	Fees on Funds	Admin Endowment Fund	Annual Fundraising Event	Sponsor- ships	Grants to Yourself	Private Donations	Other	Third party grants	Fee for Service	In-kind Support
\$200+	77%	0%	2%	7%	1%	3%	0%	0%	2%	8%
\$100+ to \$200	90%	0%	1%	3%	0%	1%	0%	0%	5%	0%
\$50+ to \$100	81%	4%	8%	1%	3%	0%	0%	1%	2%	0%
\$20+ to \$50	77%	1%	11%	1%	4%	1%	0%	2%	3%	1%
\$10+ to \$20	81%	2%	10%	1%	0%	0%	1%	3%	1%	0%
\$5+ to \$10	75%	1%	8%	6%	3%	1%	1%	0%	0%	4%
\$0 to \$5	58%	10%	18%	0%	4%	1%	0%	9%	0%	1%





Asset Category	Scholarship	Unrestricted	Designated	Field of Interest	Donor Advised	Agency	Affiliate	Supporting Org.	Other	Admin
\$0 to \$5	27%	13%	10%	10%	20%	20%	0%	0%	0%	1%
\$5+ to \$10	22%	23%	16%	14%	11%	8%	3%	0%	2%	1%
\$10+ to \$20	32%	18%	15%	18%	10%	6%	0%	0%	1%	1%
\$20+ to \$50	15%	14%	20%	18%	15%	10%	1%	1%	2%	4%
\$50+ to \$100	9%	16%	16%	19%	17%	19%	0%	1%	1%	2%
\$100+ to \$200	13%	20%	17%	17%	12%	12%	3%	0%	4%	2%
\$200+	5%	23%	15%	11%	16%	10%	3%	11%	5%	1%

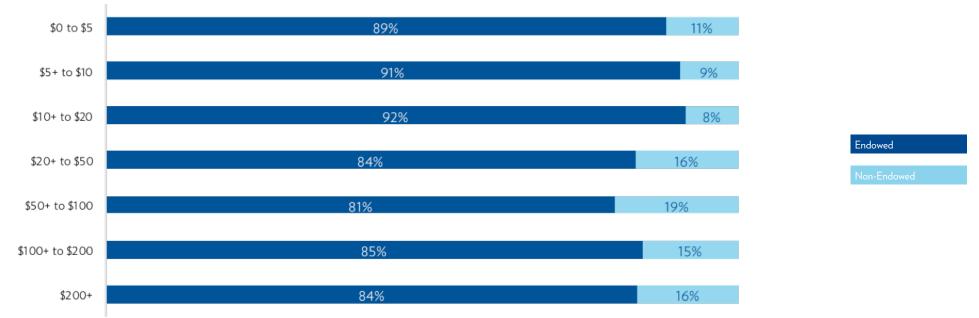
Assets shown in millions • Responses: 53

Average Assets by Fund Type

Asset Category	Scholarship	Unrestricted	Designated	Field of Interest	Donor Advised	Agency	Affiliate	Supporting Org.	Other	Admin
\$0 to \$5	\$1,096,297	\$531,090	\$401,404	\$419,691	\$794,732	\$593,392	N/A	N/A	N/A	\$32,502
\$5+ to \$10	\$1,863,981	\$2,266,223	\$1,540,769	\$1,143,659	\$956,479	\$680,641	\$612,045	\$0	\$276,124	\$175,094
\$10+ to \$20	\$4,864,802	\$2,770,724	\$2,504,856	\$2,670,320	\$1,500,004	\$906,189	\$127,438	\$478	\$181,515	\$176,258
\$20+ to \$50	\$5,032,638	\$4,427,561	\$6,226,252	\$5,735,276	\$4,562,657	\$3,148,489	\$1,009,740	\$1,163,548	\$1,115,657	\$1,589,426
\$50+ to \$100	\$7,229,425	\$12,345,378	\$12,741,732	\$14,541,852	\$13,038,524	\$17,554,742	\$319,292	\$1,318,555	\$615,221	\$1,835,586
\$100+ to \$200	\$15,948,571	\$25,714,819	\$21,183,983	\$21,682,525	\$14,786,521	\$14,847,837	\$4,829,579	\$834,887	\$5,625,667	\$3,020,522
\$200+	\$21,097,688	\$94,359,883	\$60,583,386	\$43,859,633	\$67,996,340	\$42,445,349	\$14,780,385	\$44,466,314	\$22,008,648	\$5,915,693

Assets shown in millions • Responses: 49

Endowed vs. Non-Endowed Breakdown by Asset Size



Assets shown in millions • Responses: 50

Five-Year Analysis

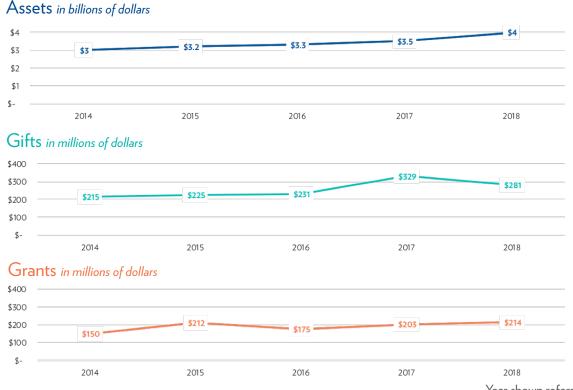
Gift Type Breakdown Over the Past Five Years (2014 - 2018)



Year shown refers to year of publication • Values shown in millions

*The Community Foundation of Greater Flint received 70% fewer gifts in 2018 compared to 2017. This accounts for a significant portion of the overall decrease in gifts received since 2017.

Assets, Gifts and Grants Over the Last Five Years (2014 - 2018)



Year shown refers to year of publication

Interest	2014	2015	2016	2017	2018	
Education and Instruction (non-scholarship)	\$39.1	\$43.6	\$42.2	\$48.4	\$38.50*	
Arts, Culture, and Humanities	\$18.2	\$23.3	\$23.4	\$21.4	\$23.1	\sim
Public Affairs and Society Benefit	\$2.6	\$28.9	\$1.2	\$21.4	\$21.4	\sim
Human Services, Multipurpose, Other	\$14.6	\$17.4	\$15.8	\$16.7	\$19.5	\sim
Scholarships	N/A	N/A	N/A	N/A	\$19.2	
Community Improvement and Capacity Building	\$26.2	\$27.3	\$17.4	\$14.8	\$16.9	\sim
Health: General and Rehabilitative	\$7.8	\$7.7	\$7.8	\$10.1	\$11.4	
Religious Related and Spiritual Development	\$4.2	\$5.2	\$6.4	\$7.2	\$9.5	
Youth Development	\$7.7	\$6.0	\$7.6	\$8.3	\$8.9	
Recreation, Leisure and Sports, Athletics	\$4.6	\$4.7	\$5.2	\$5.2	\$7.2	
Philanthropy, Volunteerism and Grantmaking Foundations	\$3.5	\$6.3	\$5.9	\$10.0	\$7.2	
Environmental Quality, Protection, and Beautification	\$5.5	\$6.6	\$4.1	\$4.5	\$6.3	\sim
Housing and Shelter	\$3.1	\$4.7	\$3.8	\$4.2	\$4.2	\sim
Do Not Report (Supporting Organizations, etc.)	\$0.3	\$1.5	\$2.0	\$1.6	\$3.8	<u> </u>
Food, Nutrition, and Agriculture	\$3.3	\$3.1	\$2.0	\$4.9	\$3.3	~
Mental Health and Crisis Intervention	\$0.8	\$1.0	\$1.2	\$1.3	\$2.3	
Animal-related Activities	\$1.4	\$1.5	\$1.9	\$1.4	\$2.3	\sim
Disease, Disorder, and Medical Disciplines	\$1.2	\$1.9	\$1.0	\$1.8	\$1.9	\sim
Employment and Jobs	\$1.3	\$2.3	\$2.0	\$2.4	\$1.8	
Public Safety, Disaster Preparedness and Relief	\$0.8	\$2.0	\$1.6	\$1.3	\$1.7	\sim
Medical Research	\$0.6	\$0.5	\$1.0	\$0.8	\$1.0	\sim
Science and Technology	\$0.2	\$0.2	\$0.1	\$0.6	\$0.9	
Civil Rights, Social Action, and Advocacy	\$0.8	\$1.4	\$0.6	\$1.0	\$0.9	\sim
Public Protection, Crime, Justice, and Legal Services	\$0.6	\$0.4	\$0.6	\$0.6	\$0.8	
International, Foreign Affairs and National Security	\$0.6	\$0.5	\$0.3	\$0.3	\$0.4	
Social Sciences	\$0.2	\$0.1	\$0.0	\$0.0	\$0.1	

Grant Totals by Field of Interest Over the Past Five Years (2014 - 2018)

Values shown in millions

*Historically, the "Education and Instruction" field of interest category included scholarships. For 2018, "scholarships" has been broken out into its own category.

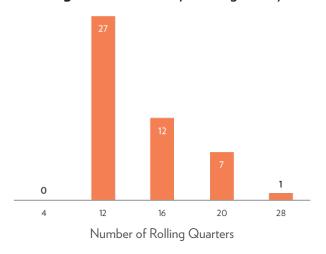
SECTION II Finance & Operations

Section 2: Finance & Operations

Number of Community Foundations by General Spending Policy (GSP)

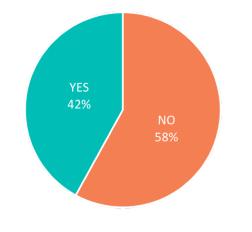
GSP Percentage	Admin Fee Included	Admin Fee Excluded
3%	0	1
3.5%	0	1
4%	0	13
4.5%	0	4
4.75%	0	2
4.9%	0	1
5%	12	8
5.5%	2	O
6%	1	0
Other	2	1
Total	17	31

Number of Community Foundations by **Rolling Quarters** in Spending Policy



Responses: 47

Percentage of Community Foundations that **Own Real Estate***





*By real property, not including investments

Average Number of Transactions Per Year by Asset Category

Asset Category	Number of grant requests received	Number of Grants Approved	Number of Gifts Received	Number of Funds
\$0 to \$5	63	43	631	69
\$5+ to \$10	424	184	1,403	114
\$10+ to \$20	168	131	693	115
\$20+ to \$50	458	429	1,724	265
\$50+ to \$100	953	735	1,763	388
\$100+ to \$200	1,064	856	3,473	743
\$200+	2,593	1,850	2,967	901

Assets shown in millions • Responses: 49

Number of Community Foundations by **Fees on Funds**

Fund Type	0 - 0.49%	0.599%	1.0 - 1.49%	1.5 - 1.99%	2.0 - 2.49%	2.5 - 2.99%	3%+	Multiple / Tiered Fees
Pass-Through	6	2	12	2	8	2	7	3
Scholarship	0	1	8	15	22	0	0	4
Agency	2	9	28	8	3	0	0	б
Designated Fund	2	7	30	10	3	O	O	6
Field of Interest	0	1	22	18	8	O	O	0
Donor Advised	1	3	24	12	7	O	O	5
Unrestricted	O	2	20	17	9	O	O	1
Affiliate	O	O	9	3	2	O	O	3
Supporting Org	1	O	5	3	2	O	O	2
Other	O	O	5	2	1	1	1	O

Responses: 49

Planned Budget Wage Increase for Next Fiscal Year

12

Community foundations will increase their wages by less than three percent

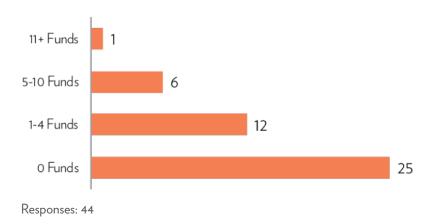


Community foundations will increase their wages by **three percent**

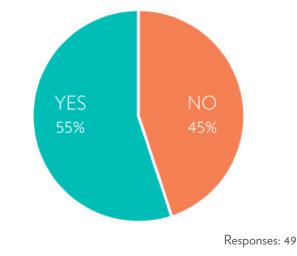


Section 2: Finance & Operations

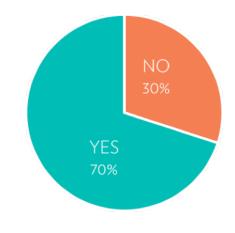
Number of Community Foundations with Donor Advised Funds (DAFs) that Receive Contributions from Private Foundations by Number of Applicable DAFs



Percent of Community Foundations that have a **Policy on Inactive Donor Advised Funds**

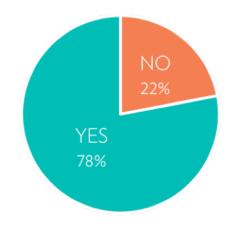


Percent of Community Foundations that Allow Disbursements from Underwater Funds



Responses: 50

Percent of Community Foundations that Allow Unused Spendable Income to Rollover to the Next Fiscal Year



Responses: 50

Annualized Rate of Return as of 12-31-17

Fndtn	Asset Size	1 Year	3 Yrs	5 Yrs	10 Yrs	Fndtn	Asset Size	1 Year	3 Yrs	5 Yrs	10 Yrs
1	\$0 to \$5	12.7%	5.4%	7.9%	4.5%	26	\$20+ to \$50	16.9%	10.9%	10.2%	6.7%
2	\$0 to \$5	14.0%	4.7%	6.9%	-	27	\$20+ to \$50	17.1%	7.7%	10.6%	7.3%
3	\$0 to \$5	14.2%	-	0.0%	-	28	\$20+ to \$50	19.4%	8.6%	10.1%	6.8%
4	\$0 to \$5	15.8%	3.1%	6.5%	0.0%	29	\$20+ to \$50	19.8%	7.7%	8.8%	6.1%
5	\$5+ to \$10	12.8%	б.8%	9.3%	5.4%	30	\$20+ to \$50	19.9%	8.5%	10.4%	7.1%
б	\$5+ to \$10	14.0%	11.6%	10.5%	0.0%	31	\$50+ to \$100	12.1%	7.9%	9.5%	б.2%
7	\$5+ to \$10	14.5%	6.9%	8.2%	0.0%	32	\$50+ to \$100	15.7%	7.3%	8.6%	7.0%
8	\$5+ to \$10	15.0%	6.6%	6.9%	5.1%	33	\$50+ to \$100	15.7%	7.1%	7.9%	4.6%
9	\$5+ to \$10	15.4%	7.2%	8.6%	-	34	\$50+ to \$100	15.8%	6.5%	7.0%	3.6%
10	\$5+ to \$10	15.6%	-	5.5%	-	35	\$50+ to \$100	16.8%	7.5%	8.7%	5.4%
11	\$5+ to \$10	17.6%	-	-	-	36	\$50+ to \$100	17.0%	7.3%	8.5%	5.6%
12	\$10+ to \$20	-	7.5%	7.9%	4.3%	37	\$100+ to \$200	14.6%	5.7%	7.8%	5.7%
13	\$10+ to \$20	12.4%	6.2%	7.5%	-	38	\$100+ to \$200	15.6%	7.7%	11.2%	6.8%
14	\$10+ to \$20	15.6%	7.2%	9.2%	6.8%	39	\$100+ to \$200	16.4%	7.0%	8.0%	4.8%
15	\$10+ to \$20	15.9%	5.3%	6.2%	-	40	\$100+ to \$200	19.0%	9.1%	11.5%	-
16	\$10+ to \$20	16.1%	-	-	-	41	\$200+	13.2%	5.6%	7.4%	6.5%
17	\$10+ to \$20	16.5%	7.5%	9.0%	-	42	\$200+	15.5%	б.4%	б.5%	4.6%
18	\$10+ to \$20	19.7%	7.0%	10.4%	-	43	\$200+	15.6%	8.4%	10.3%	7.4%
19	\$20+ to \$50	4.5%	4.8%	5.8%	5.4%	44	\$200+	16.5%	7.7%	8.2%	5.1%
20	\$20+ to \$50	12.9%	4.8%	б.2%	-	45	\$200+	16.5%	б.5%	7.2%	4.4%
21	\$20+ to \$50	13.7%	5.7%	6.2%	7.9%	46	\$200+	17.1%	7.5%	8.4%	5.4%
22	\$20+ to \$50	14.2%	5.3%	6.5%	4.5%						
23	\$20+ to \$50	15.8%	6.8%	8.1%	-		Avenages	15 50	7.0	8 0%	F 7%
24	\$20+ to \$50	15.9%	7.1%	9.2%	6.6%		Averages	15.5%	7.0	8.2%	5.3%
25	\$20+ to \$50	16.1%	7.9%	10.5%	8.0%						

Average Number of **Full Time Employees By Department*** by Asset Category

Assets	shown	in millions	• Responses:	49

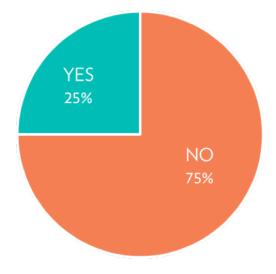
Asset Category	CEO/Exec. Director	COO or Equivalent		Program	Development	Commun -ications	Technology	General Support		Total Staff Avg
\$0 to \$5	0.3	0.2	0.1	0.2	0.0	0.0	0.0	0.1	0.0	0.9
\$5+ to \$10	0.7	0.0	0.3	0.1	0.0	0.0	0.0	0.2	0.0	1.3
\$10+ to \$20	0.9	0.0	0.5	0.2	0.0	0.1	0.0	0.1	0.0	1.8
\$20+ to \$50	0.9	0.1	0.8	1.6	0.3	0.2	0.0	0.6	0.0	4.5
\$50+ to \$100	1.0	0.3	1.9	1.7	0.6	0.6	0.0	0.6	0.0	6.7
\$100+ to \$200	1.0	0.1	2.7	5.5	1.6	1.3	0.3	1.3	0.3	13.9
\$200+	1.0	0.0	5.3	8.2	5.5	2.1	1.1	0.3	1.3	24.9

*One Foundation reported more than one CEO, data was not included. • Assets shown in millions • Responses: 49

SECTION III Other

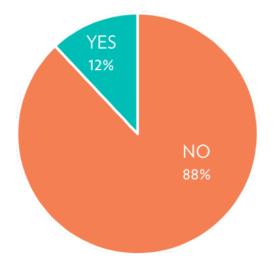
Impact Investing

Percent of Community Foundations who do **Program Related Investing (PRI)**



Responses: 48

Percent of Community Foundations who do Mission Related Investing (MRI)



Responses: 50

- This represents a 100 percent increase in reported Mission Related Investing from last year's data book. (Note: varying community foundations participating does not make this a true equal comparison).
- 84 percent of MRI investments reported were individual investments (i.e. investing in a specific project in your community to support community economic development).
- 17 percent of MRI investments reported were Accredited investment products (i.e. commercially available fund).
- 67 percent of foundations who do MRIs perform duediligence in-house.
- Oversight on the investments selection process for MRIs varied across each organization, with the following entities identified: Board of trustees, investment committee, executive committee, impact loan committee.

Reported Geographic Affiliates

Lead Foundation	Affiliate	Assets
Ann Arbor Area Community Foundation	Ypsilanti Area Community Fund	\$2,495,966
Ann Arbor Area Community Foundation	Community Foundation of Plymouth	\$1,016,988
Barry Community Foundation	Thornapple Kellogg Enrichment Foundation	\$2,035,535
Barry Community Foundation	Delton Kellogg Education Foundation	\$515,746
Battle Creek Community Foundation	Homer Area Community Foundation	\$3,134,696
Battle Creek Community Foundation	Athens Area Community Foundation	\$1,326,485
Bay Area Community Foundation	Arenac Community Fund	\$828,648
Cadillac Area Community Foundation	Missaukee Area Community Foundation	\$509,753
Community Foundation for Muskegon County	Community Foundation for Mason County	\$16,109,781
Community Foundation for Muskegon County	Community Foundation for Oceana County	\$11,981,848
Community Foundation for Northeast Michigan	Iosco County Community Foundation	\$5,439,763
Community Foundation for Northeast Michigan	North Central Michigan Community Foundation	\$4,507,645
Community Foundation for Northeast Michigan	Straits Area Community Foundation	\$2,285,641
Community Foundation for Southeast Michigan	Chelsea Community Foundation	\$2,326,866
Community Foundation for Southeast Michigan	Community Foundation for Livingston County	\$1,280,982
Community Foundation of Marquette County	Marquette Area Community Fund	\$13,864,350
Community Foundation of Marquette County	Ishpeming Area Community Fund	\$1,383,672
Community Foundation of Marquette County	Gwinn Area Community Fund	\$1,241,076
Community Foundation of Marquette County	Negaunee Area Community Fund	\$892,708
Community Foundation of Monroe County	Greater Milan Area Community Foundation	\$1,836,135
Community Foundation of St. Clair County	Citizens for St. Clair Fund	\$619,148
Community Foundation of St. Clair County	Algonac-Clay Community Fund	\$264,381
Community Foundation of St. Clair County	Marysville Community Fund	\$74,347
Community Foundation of the Upper Peninsula	Community Foundation for Delta County	\$17,246,539
Community Foundation of the Upper Peninsula	Alger Regional Community Foundation	\$3,452,295
Community Foundation of the Upper Peninsula	Les Cheneaux Community Foundation	\$2,754,503
Community Foundation of the Upper Peninsula	Community Foundation of the Upper Peninsula	\$1,794,068
Community Foundation of the Upper Peninsula	St. Ignace Area Community Foundation	\$1,627,590
Community Foundation of the Upper Peninsula	Schoolcraft County Community Foundation	\$591,179
Community Foundation of the Upper Peninsula	Taquamenon Area Community Foundation	\$469,938
Community Foundation of the Upper Peninsula	Rudyard Area Community Foundation	\$282,532
Community Foundation of the Upper Peninsula	Gogebic-Ontonagon Community Foundation	\$147,129

Lead Foundation	Affiliate	Assets
Dickinson Area Community Foundation	Norway Area Community Foundation	N/A
Dickinson Area Community Foundation	Crystal Falls Area Community Foundation	N/A
Fremont Area Community Foundation	Osceola County Community Foundation	\$9,282,379
Fremont Area Community Foundation	Mecosta County Community Foundation	\$5,564,254
Fremont Area Community Foundation	Lake County Community Foundation	\$5,006,845
Grand Haven Area Community Foundation	Coopersville Area Community Foundation	\$6,009,873
Grand Haven Area Community Foundation	Allendale Community Foundation	\$2,788,783
Grand Rapids Community Foundation	Lowell Area C.F.	\$16,203,987
Grand Rapids Community Foundation	Ionia County C.F.	\$8,005,411
Grand Rapids Community Foundation	Sparta C.F.	\$993,659
Grand Rapids Community Foundation	Wyoming C.F.	\$554,607
Grand Rapids Community Foundation	Cascade C.F.	\$486,297
Grand Rapids Community Foundation	Hudsonville-Jenison C.F.	\$354,352
Grand Rapids Community Foundation	East G.R. C.F.	\$193,865
Greenville Area Community Foundation	Lakeview Area Community Fund	\$1,102,355
Greenville Area Community Foundation	Montcalm Panhandle Community	\$278,905
Midland Area Community Foundation	Gladwin County Community Foundation	\$3,167,080
Midland Area Community Foundation	Clare County Community Foundation	\$3,064,209
Sturgis Area Community Foundation	Constantine Area Community Foundation	\$549,289
Sturgis Area Community Foundation	White Pigeon Area Community Foundation	\$427,949

35% Of respondents reported having geographic affiliates 16 Respondents have more than one geographic affiliate

CFs reported plans to add more geographic affiliates

Technology Vendors

Number of Community Foundations Utilizing **Software by Area of Work**

Software	Donor Gifts	Grants	Accounting	Scholarships	HR / Payroll
Access	0	0	O	1	Θ
ADP	0	0	O	Θ	3
AME	0	0	O	Θ	1
Award Spring	0	0	O	5	O
Basic	0	0	0	Ο	1
Blackbaud	15	6	13	2	3
Community Akoya	2	1	1	4	0
Community Force	0	2	0	4	õ
Community Pearl	0	7	8	6	1
Dominion Payroll Systems	0	0	0	0	1
Donor Central	1	0	0	0	0
eGrant	O	1	0	4	O
FIMS (MicroEdge)	16	14	16	13	4
Foundant	0	2	0	1	O
GIFTS online	0	2	0	1	O
Gift Works	1	0	0	0	O
GrantEdge	O	4	O	3	O
Intacct	0	0	2	O	õ
IOI	0	0	0	O	1
Jotform	0	1	0	1	O
Microsoft Word/Excel	1	1	0	1	1
Paychex	0	0	0	0	4
Paychoice	O	0	0	0	1
Paycor	O	0	0	0	1
PayrollMate	0	0	0	0	1
Quickbase	O	1	O	O	O
Quickbooks	0	0	3	0	6
Salesforce	1	1	0	1	0
Sage Time	0	0	0	0	2
Smart Simple Online	0	1	0	0	0
Smarter Select	0	1	o	1	0
Stellar iPhi	6	6	6	6	0
Youreka	0	1	O	1	O

Number of **Planned Software Transitions** by Transitioning *to*

Software	Donor Gifts	Grants	Accounting	Scholarships	HR / Payroll
Bloomerang	1	0	0	O	O
Community Akoya	4	2	4	3	0
eGrant	0	1	0	1	O
FIMS (MicroEdge)	0	O	1	O	0
FLUXX	0	1	0	1	O
Foundant	1	1	1	2	O
GIFTS online	0	1	0	1	O
Paychex	0	0	0	O	1

